



"the consolidated technology services agency -RCW 43.105.006"

Central Service Agency Rate Fair

June 22, 2016



Introducing WaTech

RCW 43.105.006 - Purpose

- “To ensure maximum benefit to the state, state agencies shall rely on the consolidated technology services agency for those services with a business case of broad use, uniformity, scalability, and price sensitivity to aggregation and volume...”

WaTech is a proprietary agency – all revenue comes from billings to other agencies

- Non-appropriated
- Revenue from fee-for-service (\$52m in annual sales) and allocations (\$89m annually)

Services offered

- 63 services offered from the Service Catalog in 27 business areas
- <http://watech.wa.gov/solutions/it-services>

Summary of proposed 2017-19 changes

Fee-For-Service

- ✓ Email, Secure Email, Skype Bundle
- ✓ Storage and Backup Decreases
- ✓ SDC Enclosure Rate to include Rent

Allocation Change Requests

- ✓ Network Redistribution
- ✓ Cloud Access
- ✓ SDC Debt Service reduce per rent increase in FFS

Migrating from FFS to Allocation

- ✓ VPN
- ✓ Parts of Mainframe that support Enterprise Applications

Fee For Service Changes

Bundling Email, Secure Email, and Skype

- Single rate for purchasing these services as a bundle that is lower than buying all three separately under the current rates
- Implement as early as FY 2017

Server Backup and Storage reductions

- Planned reduction to Server Backup Services rate (currently 0.50/GB per month)
- Planned reduction to Storage rate--amount to be determined
- Implement as early as FY 2017

State Data Center

- Looking into the possibility of adjusting rate to include the data center's rent
- SDC debt service allocation adjusted accordingly
- Start in the 2017-19 Biennium at earliest
- Dependent on SDC being fuller than it is currently

Allocation Changes

Network

- New methodology to distribute costs in the State Network allocation
- Based on customers' bandwidth (circuit size) utilization
- More fair and accurate than current method which is based on FY 2014 sales

SDC Debt Service

- Raise enclosure rates to include cost of rent with comparable decrease to the SDC Debt Service
- Intent is to use as many eligible fund sources as possible

Any changes to the above allocations would start in the 2017-19 Biennium
Look for information from us after the Governor's 2017-19 budget submittal

State Data Center

State agencies are required to locate their servers in the State Data Center

- RCW 43.105.375(1):

“Except as provided by subsection (2) of this section, state agencies shall locate all existing and new servers in the state data center.”

Getting customers into the center will help the state in several ways:

- Keep money in the state’s financial ecosystem and reduce duplicative costs
- State-only funding for SDC debt service can be reduced

We’ll help you with a decision package to get moved in

- We’ve already moved the biggest data center (OB-2) into the SDC. It was a successful move and we have lessons to share
- A standardized DP will help OFM and legislative staff recognize and understand the costs required to make this move

Services being considered for migration from FFS to allocation

Criteria for allocated services

- Established and mature
- Used by most state agencies
- Foundational to the enterprise of the State's business

Mainframe

- Supports enterprise systems such as AFRS and HRMS
- Consider including the part of the Mainframe that supports enterprise applications (AFRS, HRMS, etc.) under the Enterprise Systems Fee

Virtual Private Network (VPN)

- More state agencies are moving toward a mobile work environment—increasing use of VPN
- Supports the goal of the Governor's Executive Order 16-07 to enable a mobile workforce

Funding Cloud Access

An Enterprise Approach

- Avoids backing into excess or duplicative costs
- Is most advantageous to the State as a whole although it might not be the cheapest option for your individual agency
- Results in price advantages due to being a large purchaser with a competing data center
- Accounts for services that private vendors do not provide to state standards, e.g. security, identity and access management, intergovernmental network connections to local governments

Upfront investment required to “pave the highway” to the cloud

- Proposed 2017-19 DP from WaTech for Enterprise infrastructure
- Mainly for private dedicated network connection and transport security
- Staged implementation based on agency readiness:
 - Most customers already have O365 licenses
 - Migration takes planning and coordination

Contact Information

WaTech main site

<http://watech.wa.gov>

SDC Migration

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Customer resources (including your WaTech Customer Account Manager)

<http://watech.wa.gov/about/customer-resources>

Service Desk

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