

**STATE OF WASHINGTON
OFFICE OF THE GOVERNOR
SOLE SOURCE ADVERTISEMENT**

The Washington State Office of the Governor (GOV) contemplates awarding a sole source contract to Leavitt Partners for a period commencing upon signing and through September 15, 2015. This contract would use Leavitt Partners to:

- Assess what changes need to be made in Washington State government to functionally and, if needed, structurally integrate professional services to meet the 2020 deadline for complete mental health, chemical dependency and physical health care integration in Medicaid.
- Lay out a roadmap for accomplishing the legislative mandate including current state of affairs, criteria for analysis, recommendations for which programs should be integrated, how and in what order.

GOV oversees the internal and external contracting agencies that now deliver mental health, chemical dependency and physical health services for the Medicaid and other targeted populations. The legislature mandated (SB 6312 and HB 2572 in 2014) full integration of these services by 2020. To accomplish this, new functional activities need to take place in state government. Clarifying how to functionally integrate and, if needed, structurally integrate services is key to the success of this effort.

The state believes that Leavitt Partners have unique skills to assess and recommend this roadmap in the extremely short time available for the following reasons:

- Mental health, chemical dependency, and medical services in Washington state are administered in an environment of a very complex web of laws, rules, administrative units, and through multiple contracts with variable measures and goals. Leavitt Partners is staffed with a particular person who has intimate knowledge and experience needed to efficiently understand, assess and make recommendations needed to develop our workplan.
- Leavitt Partners employs a staff person who has focused on mental health integration with medical care in her prior position in DSHS as Secretary from 2005 to 2008, and 2012 to 2013, and is unique in her knowledge of the challenges and details in Washington, contracts, rules, stakeholders, and current legislative goals. Contractor also was Executive Director of the Utah Department of Human Services for 8.5 years and oversaw the mental health and substance abuse services there. She is unique in her fund of experience, knowledge and experience in splitting Medicaid from DSHS and embedding it the HCA. Understanding different delivery systems gives her a range of experience that allows her to provide recommendations based on a broad range of experiences.

- The complexity of the legislatively-mandated process is unique and the timeline limits the ability for the state to establish a longer timeline that would likely be needed by other consultants. The complete project, i.e. assessment and roadmap needs to be completed by the end of September, 2015.
- Leavitt Partners consults with multiple public sector organizations, but are particularly well informed about Washington State. The state believes Leavitt Partners is offering extremely competitive cost for this professional work - the total cost will not exceed \$70,000.

The contract will be issued on or about August 5, 2015.

Vendors who believe they possess the same experience and capabilities, and meet the same requirements as Leavitt Partners, are required to submit capability statements detailing their ability to meet the state's requirements within five (5) business days of this announcement. In the absence of other qualified sources, it is the state's intent to make a sole source award of the contract.

For more information, contact:

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