

**Attachment C
 BIDDER'S EXPERIENCE & REFERENCES**

Bidder instructions: By filling out this section, Bidder is attesting to the statements regarding their experience and references. Bidder shall duplicate the table below for each reference.

RESPONDING BIDDER NAME: _____

For the evaluation of the Bidder's References, Evaluators will give a consensus score to each scored element labeled "scored". Evaluation scores will be assigned based on following matrix.

Scoring Range Matrix		
Score	Description	Discussion
0	Discussion Omitted – No experience demonstrated	The Bidder has omitted key experience data or the information provided is of no value.
1	Poor – The Reference project strength was not established and/or marginal experience	The Bidder has not fully responded to the information requested for this resource or the reference project was marginal.
2	Average – The Reference project demonstrated adequate experience & qualifications to complete	The Bidder has an acceptable resource to meet the services described in this competition.
3	Good - Strong Reference project demonstrated high level of experience and qualifications to complete	The Bidder has demonstrated strong and competent resource who is strongly capable of delivering the services described in this competition.
4	Excellent – Above average, superior Reference Project.	The Bidder has met the qualifications of "Good" described above and has demonstrated through its experience and qualifications it is a superior in this capability area.

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BIDDER'S EXPERIENCE & REFERENCE (provide at least 3 references) – maximum points 12:

Reference Company Name & Address	
Contact Name, telephone, and email	
Describe the work performed for this reference. Note any projects that were for government agencies. (scored)	
Dates of Delivery	
Describe the type of project, size and complexity, and provide any other pertinent information regarding the tasks or resources provided. Note ServiceNow projects. (scored)	
Discuss any issues or lessons learned when providing consulting delivery resources for this reference. (Scored)	