



STATE OF WASHINGTON

OFFICE OF FINANCIAL MANAGEMENT

Insurance Building, PO Box 43113 • Olympia, Washington 98504-3113 • (360) 902-0555

STATE OF WASHINGTON OFFICE OF FINANCIAL MANAGEMENT **Request for Information (RFI)** **25-500 Workload Automation**

ANNOUNCEMENT

The Washington State Office of Financial Management, hereafter called “OFM”, is in the process of developing specifications for [good/service] and is requesting input from the vendor community.

The State of Washington is seeking input from vendors that provide enterprise workload automation solutions. We are interested in solutions that support SAP ECC6 and HANA environments, with potential future integration with Workday.

This Request for Information (RFI) is intended to help us better understand the capabilities, technology landscape, and market readiness of vendors in this space.

BACKGROUND

The State currently uses enterprise job scheduling and workload automation across a variety of platforms and systems, including SAP ECC6. As part of our modernization strategy, we are evaluating replacement tools that:

- Are SAP-certified for both ECC6 and HANA, and
- Offer enterprise-scale workload automation, and
- Support cloud and hybrid environments, and
- Are positioned to integrate with Workday, should we move to that system in the future.

We are particularly interested in tools that can modernize operations, improve scalability, reduce complexity, and integrate seamlessly with existing and emerging platforms.

QUESTIONS

1. **Scope.**
Gather information about available products that meet our requirements.
2. **Locations.** Are you able to provide service to and migration assistance in Olympia, Washington?
3. **New Technology.**
Product Overview- Provide a high-level overview of your workload automation platform.

Is your solution certified by SAP for ECC6 and HANA? Please provide certification references or documentation.

Integration with SAP- Describe your integration capabilities with SAP ECC6 and SAP HANA.

How does your platform handle SAP job variants, background jobs, dependencies, etc.?

Future Integration with Workday- Does your platform support integration with Workday (for job scheduling, file transfers, API calls, etc.)? If so, please describe the method of integration? If you have customers currently using this functionality that are willing to talk to us, please provide their contact information.

Platform Capabilities- How does your platform support:

- Cross-platform scheduling (Windows, Linux, etc.)
- Dependency handling and dynamic job control
- API access (REST, SOAP, etc.)
- Event-driven or conditional job execution
- Auditing and logging

Platform- Is your platform available as SaaS or on-premises?

Does it support Kubernetes, cloud-based file systems, Continuous Integration and Continuous Deployment toolchains?

Security & Compliance- Describe your approach to authentication, Role Based Access Control (RBAC), encryption, and audit logging.

Usability & Training- What does the user experience look like? (GUI, CLI, mobile access?)

Training- What training or certification options do you provide for administrators and operators? Describe training available for using product, product migration and any specialized training required to use the product.

Can you provide a product demonstration (if we request it)?

We use SQL DB 2017, Windows OS 2022. Are there any known technical or integration challenges that could impact the successful implementation of your solution within our current IT environment?

Migration- Describe your approach and experience in migrating customers from existing products to your product. Describe options for providing full migration support, some migration support, or allowing customers to migrate on their own. Provide an example of when your customers have utilized parallel processing during a transition period and how long that lasted.

4. **Pricing.**

Please describe your pricing model in detail (e.g., based on number of jobs, agents, users, etc., or by the number of successful tasks completed in Production). Describe any fees that could fluctuate monthly or annually. Is there an added cost for test environments?

What mechanisms or contract terms do you offer to support long-term pricing stability?

What assurance or safeguards can you provide to prevent large pricing increases upon renewal?

Do you offer multi-year pricing guarantees, price caps, or other controls to protect against cost escalations?

5. **Added Value.** Identify areas of value-added based on the services you provide.

6. **Experience.**

Highlight experience with public sector or large-scale enterprise clients. Include any relevant government or state agency projects.

7. **Experience.**

What sets your product apart from other workload automation platforms?

8. **Service Delivery.** Can you provide vendor support 24/7? Where is support located?

9. **Customer Service.** Please describe your approach to customer service. What opportunities for added value does your firm provide?

10. **Customer Service.** How do you manage and ensure service quality?

11. **Technology.** Describe any technology provided with or recommend for providing your services, including the capabilities and features it would provide.

12. **Technology.** Would there be any concerns or challenges with completing a Security Design Review before adopting this technology or tools?

13. **Technology.** Who would be responsible for maintenance for SaaS?

14. **Scalability:** Can our data be extracted for use in another product if we choose to migrate to another tool in the future?

15. **Generally include: Barriers.** Based on your experience, what best practices should the State consider when transitioning from existing technology to your workload automation platform?

16. **Generally include: Other feedback.** Please provide any information you believe is relevant for Enterprise Services to consider in developing a solicitation for goods/services.

17. **DES Statewide contract:** Are you current on a DES Statewide Contract?([How to Use Statewide Contracts | Department of Enterprise Services \(DES\) \(wa.gov\)](#))

RFI PROCESS

Responses to this RFI should be submitted electronically to the RFI Coordinator listed below no later than 09/25/2025 by 5:00pm PST.

A response to this RFI is not a mandatory requirement for participation in any subsequent solicitations released by the State of Washington. The results of this RFI may be used in development of future solicitations. All vendor communications concerning this RFI must be directed to the RFI Coordinator.

RFI Coordinator-Alexander Bonilla

Office of Financial Management Legal and Contract Services Division

E-mail: alexander.bonilla@ofm.wa.gov

Phone:360.706.3927

RFI TIMELINE

Post to WEB:08/27/2025

Vendor Review:09/02/2025

Vendor Questions due by 5:00pm on 09/11/2025

RFI based on Q&A posted to WEBS by 09/18/2025

Final Capability Statements due by 5:00pm PST on 09/25/2025

PUBLIC RECORDS

The vendor acknowledges that state agencies are subject to [Chapter 42.56 RCW](#), the Public Disclosure Act. Vendor responses to this RFI will become public record as defined in the RCW. For the purposes of this RFI no information considered confidential or proprietary should be included.

NO OBLIGATION TO CONTRACT

Release of this RFI in no way obligates the State of Washington to award a contract.

TO SUMMARIZE

The state of Washington appreciates your thoughts and input and would also welcome any additional thoughts and comments related to this commodity.