

**Appendix F Rate Card Response Template
to One Washington Program Competitive Procurement 19-400
for ERP Expert Advisor Services**

Instructions to Bidders: Populate the table below with the not-to-exceed rate for each staffing level throughout the initial two (2) year Contract according to the information found in the Section titled *4.3.2 Rate Card (MS)* of the Competitive Procurement document. These rates will be used during the Evaluation Phase 2: Pricing Proposal Evaluation.

Contract Year	Level			
	Leadership	Senior	Experienced	Junior
Year 1	\$ -	\$ -	\$ -	\$ -
Year 2	\$ -	\$ -	\$ -	\$ -

In order to promote uniformity in response and evaluation, the definitions below must be used for each staffing level:

Leadership: At least **ten years'** experience leading or advising ERP implementations, preferably of enterprise or statewide complexity, preferably in the public sector **and** a leadership position within the Bidder's firm.

Senior: At least **five years' experience** in advising on ERP implementations, preferably in the public sector.

Experienced: At least **three years'** experience in ERP implementations.

Junior: Qualified resource without an expectation of minimum experience.