Budget Instructions, Part 1

Operating
Transportation
Higher Education
Strategic Plan

2025-27 Biennium

June 2024

Office of Financial Management Budget Division



BUDGET REQUEST BASICS

Context for state agency budget requests

Recently, state budgets have focused on continuing services that address the basic needs of the people of Washington. While much of this focus must continue, the 2025-27 biennium will face a greater number of people needing services, thereby increasing costs for these programs. Revenue forecasts will likely support the maintenance of current programs, but not growth. Therefore, operating budget requests should focus on continuing these programs and only addressing caseload increases while not expanding existing programs and services. Agencies should also consider potentially pausing the phase-in of new programs, and the creation of additional programs should be limited to only the highest priorities.

Additionally, the initiatives, if passed in the November election, could negatively impact revenues that are collected and fund entitlement and other programs and services. Please be cognizant that decisions about funding in the Governor's budget will reflect programs directly paid for with revenue generated by programs that may be affected by the initiatives. Budget requests and prioritization should reflect the possible outcomes.

The Governor continues his commitment to equity. The budget proposals should lead to equitable outcomes for Washingtonians and improve access for people who have been historically or are currently excluded from services or are disadvantaged. Budget requests must analyze the impacts on affected communities and how the budget requests achieve equitable access to opportunities and resources that reduce disparities and improve equitable outcomes statewide.

The Office of Financial Management will work with state agencies throughout this summer and fall to understand your budget needs and priorities. The Governor knows he will face challenging fiscal choices among the state's needs and policy priorities, and he is confident that agencies will propose solutions to address the most essential programs and services.

Rigor and prioritization are key to successful budget proposals

Requests for new funding should be focused on the highest-priority services that deliver significant performance improvements and equitable outcomes for the citizens of Washington. Clearly identify, describe, and justify budget requests. Successful requests for the 2025-27 biennium will be thoroughly explained, include detailed budget models and spending plans and well-developed scalable options. Agencies should work with stakeholders, especially vulnerable and marginalized communities, when developing budget requests.

Equity focus

Budget requests, also known as decision packages, must be developed through an equity lens. Agencies must analyze how the requests impact equitable outcomes for Washingtonians, identify impacted communities and explain how the communities are affected.

Results Washington

Strategic framework: focus on equity, results, and strategic plans. Agency budget requests should reflect the Governor's statewide strategic goals articulated through <u>Results Washington</u> and agency-specific strategic plans through an equity lens.

Decision packages *must* identify the Results Washington statewide goals and outcome measures they address. Packages should clearly articulate how budget requests will achieve implementation of strategies and plans developed by the Results Washington goal councils.

Agency strategic plans

For 2025-27 biennial budget requests, OFM is again requiring agencies to submit strategic plans as part of your budget submittal. Budget DPs should align closely with agency strategic plans, goals, and performance measures.

Compelling budget requests - dos and don'ts

OFM and the Legislature must prepare four-year budget outlooks, and agency budget requests must reflect details for the ensuing four fiscal years. The amounts reflected in the Outlook are the sum of the General Fund State (GF-S), the Education Legacy Trust Account (ELTA), the Opportunity Pathways Account, the Workforce Education Investment Account (WEIA) and the Fair Start for Kids Account (FSKA). These funds are referred to as the Near General Fund Outlook (NGF-O) funds.

Please:

- Suggest using resources effectively and efficiently.
- Develop scalable options to meet your highest priorities in the most cost-effective manner.
 - » What are other ways to accomplish the same objective?
 - » What can we reprogram to meet our needs?
 - » How can we reduce the cost?
- Build and share detailed working fiscal and workload models, and spending plans that drive and back up your proposed spending levels.
- Collaborate with other involved entities and state agencies.
- Focus on equity, inclusion, and performance and outcomes.
 - » What will the DP accomplish?
 - » Who will be served? At what level?
 - » How will we know?
 - » What are our performance targets?
 - » How likely are the targets to be met?

Please do not:

- Request a prior "share" of the budget.
- Request past unfunded inflationary or other cost increases. (If resources are needed, make your strongest case based on articulated need, performance, outcomes, and results.)
- Make budget requests the agency is not well prepared to implement effectively and transparently in the next biennium.
- Request "placeholders"
- Request a new program or initiative without a comprehensive and realistic plan to fund its full implementation in the future.
- Obscure policy-level requests in maintenance level; when in doubt, ask the OFM budget analyst.

The budget in two views

Decision packages are the budget building blocks. Agencies must describe and support each requested incremental change to the current budget with a decision package. Decision packages should be used to make a persuasive case for an agency request. Agency decision packages are summarized in the recommendation summary (RecSum) report.

Major budget categories help to organize the request. The incremental steps in the RecSum are grouped to help OFM and legislative fiscal staff analyze categories of expenditure changes from the current biennium level (See <u>Chapter 5</u> for more detail). The categories are:

Carry-forward level (CFL). How much of the budget proposal is the biennialized cost to continue the workload or services already authorized through legislative budget decisions? OFM, in collaboration with the legislative staff and with agency input, determines the CFL and communicates these control amounts to agencies as soon as possible after these instructions are published.

Maintenance level (ML). How much of the budget proposal is for additional mandatory caseload, enrollment, inflation, or other legally unavoidable costs not contemplated in the current budget? ML changes to budgeted, nonappropriated funds are also included in this category.

Policy level (PL). What other expenditure change proposals are contained in the agency request budget? These options represent changes in discretionary workload, the nature and scope of services, or alternative strategies and outcomes.

The activity inventory view of the budget provides another important set of budget building blocks. While the decision packages show the incremental changes to the agency budget, the activity inventory describes what the agency does, including the following:

- What are the activities of the agency?
- What does it cost to perform the activities?
- What are the products and outcomes of each activity?
- How do activities connect to agency strategic plans and the statewide goals and performance targets of Results Washington?

Agencies must prepare and submit an activity view of the budget in addition to the decision packages described in <u>Chapter 2</u> and <u>Chapter 3</u>.

An activity is something an organization does to accomplish its goals and objectives. An activity consumes resources and provides a product, service, or outcome. One way to define activities is to consider how agency employees describe their jobs to their families and friends. On behalf of the state's citizens, we want to know "What do you do? For whom? Why is it valuable?"

Activity descriptions tend to be better than program descriptions at revealing the nature and purpose of the work performed by state government. The activity view of government plays an important role in budget analysis, prioritization, and decision-making.

The activity inventory describes the major activities of each agency. Each activity description must include the following information:

- A title that describes the nature of the activity (rather than an organizational name).
- A brief description of the activity, its purpose and its intended recipient or beneficiary.
- The expected results of the activity (conveyed as a concise narrative description of outcomes and/or as one or more performance measures).
- Primary statewide goal area to which the activity contributes.
- Secondary statewide goal areas to which the activity contributes.

Resources

- OFM Activity <u>Guide</u>
- OFM Performance Measure Guide

How to submit and what are the required elements and format?

Operating budget submittals. All operating budget requests are developed and submitted through the Agency Budget System (ABS). ABS enforces inclusion of all required budget submittal elements specific to each agency. ABS eliminates the need for paper documents and notebook binders. All budget documentation is generated directly by or attached within the ABS system. This data and information is deposited into a <u>public internet repository</u>, OFM's internal budget systems and legislative internal budgeting systems. No notebooks or supplementary paper documentation will be accepted in lieu of electronic submittal.

Your operating budget submittal is complete with a successful release of ABS data to OFM.

Capital budget submittals. Digital notebooks containing all the elements of your capital budget request is required:

- » Number all pages.
- » Organize the material as detailed in the capital budget instructions.

Your capital budget submittal is complete with a successful release of CBS data and electronic submittal of the capital budget request notebook to OFM.

All 2025-27 biennial budget requests are due to OFM no later than Tuesday, September 10, 2024.

Note: Agencies may not amend their request after initial submittal unless prior authorization is received from OFM. The submittal requirements outlined above apply to all approved revisions or amendments.

Chapter 2

DECISION PACKAGES

What is a decision package?

Decision packages (DPs) are the key set of building blocks to construct the budget request. The DP is the place for the agency to make a compelling and persuasive argument for any proposed changes. Policymakers will rely upon this information when evaluating the request.

DPs organize and describe proposed cost changes in a way that highlights the budget policy decisions. The DP consolidates financial information, supporting justification and statements of impact for a specific action or policy proposed in the budget. One DP describes a proposed item of change listed on the recommendation summary (RecSum).

The Agency Budget System (ABS) guides agencies in developing budget DPs. It also automatically displays the expenditure, revenue, and FTE detail rolled up to the selected level (agency or program) for the RecSum report.

An equity-focused approach

The Governor continues the focus on equity in his 2025-27 budget development. Therefore, new questions have been added to ensure that agencies are considering the impacts of budget requests on marginalized communities. Agencies are expected to address these questions thoroughly and fully in their DPs.

When is a DP needed?

A DP is required for all incremental changes to the current biennial budget except for carry-forward level (CFL) roll-up items and the maintenance level (ML) adjustment to activities and revenue.

DPs requiring law changes

For any DP where a change in statute is required, please attach draft language from the Code Reviser's Office and describe in detail the proposed law change. Cabinet agencies must provide a complete agency request legislation package as an attachment to this DP **and** submit the request through the Bill Enrollment and Agency Requests System (BEARS).

DPs should represent discrete decisions

Each DP will appear as one line with a *positive* or *negative* amount on the RecSum and should represent discrete budget decisions. Craft your DPs so related items are grouped together, but do not obscure or combine separate decisions.

DPs must stress outcomes

Budget decisions hinge on the stated performance objective or outcomes being addressed and their merit relative to all other competition for limited resources.

Example: Seven new driver's license examining stations are proposed to expand geographic coverage and reduce client wait time.

The performance objective in this case is twofold (e.g., expanding coverage and reducing wait times). While the location of the examining stations is a necessary component of meeting the objective, the location of each station is not a separate budget decision. In this case, the agency would submit one DP.

Contact your assigned budget advisor if you have questions about how best to organize budget requests into DPs.

Anchor budget requests to the agency's strategic plan

OFM expects agency budget requests, including budget reductions, to be anchored to the agency's strategic plan and clearly support the implementation of these strategies and achievement of performance targets.

Use plain talk principles in your writing

Your DPs will be persuasive only if OFM analysts and decision makers can understand them. Use plain talk principles. Avoid jargon and acronyms. Keep your writing brief and clear. Anticipate questions.

The time available for budget review is scarce and the capacity for rounds of questions on agency DPs is very limited. OFM is likely to discard or require agencies to rework DPs if they are unclear, if requested information is missing, if assumptions are incomplete or if expected performance impacts are not explained.

Required elements of a DP

OFM uses DP information to evaluate the merit of your requests. DPs are composed of purposeful questions to collect key information needed to analyze the request. We expect justification materials to vary in length and complexity, depending on the proposal. All DP questions in ABS are detailed below. Make your DPs concise and compelling. The DP should be understandable by an audience that is not expert on your agency or the issues.

Use approved codes to designate change items

With few exceptions (see following note), agencies are free to use any combination of two-digit DP codes (e.g., alpha/alpha, alpha/numeric, numeric/numeric and numeric/alpha). "DP code" and "RecSum code" are terms of art in the budget community and used interchangeably in this document. ABS enforces allowable codes and titles.

Note: OFM designates a series of required codes for certain common ML and policy level (PL) changes (see <u>Chapter 5</u>). RecSum codes containing the letters O or I are restricted to prevent confusion with zero and one.

DP codes require two attributes

- DP type
 - » Central services
 - » Compensation
 - » Transfer, or
 - » Other

Most agency budget requests will fall under "other". Global items have predetermined DP types

- DP cost type
 - » One-time
 - » Ongoing
 - » Custom. Custom indicates that the request is a mix of one-time and ongoing costs. For example:
 - o A new program implementation has one-time equipment costs associated with ongoing staff costs.
 - o A new program implementation is staged or has ramp-costs.

Cost type is automatically determined by the DP 4-year fiscal detail. Ensure all DPs have fiscal years 3 and 4 populated, as appropriate.

DPs require point of contact information

Required ABS point of contact information includes:

- First name
- Last name
- Email address
- Phone

Point of contact is not necessarily the individual who prepared the DP, but rather the point of contact with subject matter expertise and the authority to speak relative to the DP information.

Note: ABS and enterprise reporting reports will sort DP codes as follows:

- 1. AA to ZZ
- 2. A0 to Z9
- 3. 00 to 99
- 4. 0A to 9Z

Other general preparation requirements

Rounding protocols for dollars and FTEs

- All fiscal detail in ABS is dollars in thousands.
- Round all expenditure, revenue, object, and activity amounts to whole dollars in thousands. Round fractions of whole dollars from \$1.0 through \$499.0 to the next lower whole dollar in thousands, and \$500 through \$999 to the next higher whole dollar in thousands.
- Round FTE amounts to the nearest tenth.

Note: ABS and Enterprise Reporting (ER) reports will be accepted as produced.

Display of negative numbers

Use parentheses to indicate numbers reflecting expenditure decreases.

Required fund code conventions for budget documents

With few exceptions, use the legacy state accounting system coding scheme detailed in the OFM Fund Reference Manual for account numbers and other designations used in budget documents. Fund codes require both the account number and the appropriation type code that indicates the source character of the funds involved. Separate the one-digit appropriation type from the three-digit account number with a hyphen as shown below.

General Fund

The following fund sources, where applicable, must be identified separately:

- **001-1** General Fund-State. Appropriation Type 1.
- **001-2** General Fund-Federal. Appropriation Type 2.
- **001-5** General Fund-Other Federal Fixed Grants (DSHS and DOH only). Appropriation Type 5.
- **001-7** General Fund-Private/Local. Appropriation Type 7.
- **001-8** General Fund-Federal Stimulus. Appropriation Type 8.
- **001-0** General Fund-Federal: Social Services Block Grant Title XX (DSHS only). Appropriation Type 0.
- **001-A** General Fund-Federal: Family Support/Child Welfare Title IV (DSHS only). Appropriation Type A.
- **001-C** General Fund-Federal: Medicaid Title XIX. Appropriation Type C.
- **001-D** General Fund-Federal TANF. (DSHS only). Appropriation Type D.
- **001-E** General Fund-Federal: Child Care Development Funds (DSHS only). Appropriation Type E.

Other appropriated treasury funds

Identify other appropriated treasury funds by the following appropriation types:

State: Appropriation Type 1

Federal: Appropriation Type 2

Private/Local: Appropriation Type 7

Nonappropriated funds

All nonappropriated funds, regardless of original source of funding, must use Appropriation Type 6.

Agency request legislation proposals with a budget impact

Proposals must be submitted to the Governor's Executive Policy Office through BEARS, consistent with the agency budget submittal due dates. Agency request legislation instructions will be available on OFM's budget webpage when issued. Proposed agency request legislation will be reviewed with the Governor this fall. Agencies must include DPs in the budget submittal for any proposals with revenue or expenditure impacts. HEAL Act agencies submitting agency request legislation are also required to complete an Environmental Justice Assessment and post information on this assessment on OFM's website.

Ensure that other agencies affected by your agency's proposed legislation are aware of the request; OFM requires fiscal notes from each affected agency. Each agency will also need to include the fiscal impact in its budget submittal.

The Legislative Evaluation and Accountability Program approves or denies budget program structure change requests in mid-June

Budget program or subprogram structure changes recommended by OFM must obtain approval from the LEAP Committee as required by Chapter <u>43.88 RCW</u>. Refer to OFM's budget program structure change request <u>memo</u> for guidance on this process.

Include the Joint Legislative Audit and Review Committee audit responses in budget submittal

RCW <u>43.88.090</u>(1) requires agencies to reflect consideration of applicable JLARC performance audit recommendations in their budget requests. Specifically, "the estimates must reflect that the agency considered any alternatives to reduce costs or improve service delivery identified in the findings of a performance audit of the agency by JLARC. Nothing in this subsection requires performance audit findings to be published as part of the budget."

See JLARC <u>audits and studies</u>. Agencies should also be prepared to provide information to JLARC.

2025-27 BIENNIAL BUDGET DECISION PACKAGE

Agency: Agency number and name

DP code/fifle: 2-digit RecSum code and short, descriptive title limited to **35 characters**. This will appear on Decision Packages and Recommendation Summary reports.

Budget period: Session for which a budget change is proposed

Budget level: ML or PL

Agency RecSum text: A brief description of your proposal. A cogent "elevator pitch" including a concise problem statement, proposed solution and outcomes affected by the proposal. Agencies should strive not to exceed 100 words. Summary text need not include references to financial or FTEs data, which is displayed directly below in the fiscal detail.

Fiscal detail

Operating Expenditures	FY 2026	FY 2027	FY 2028	FY 2029
Fund AAA-X	Xxx	ууу	ZZZ	Aaa
Fund BBB-Y	Xxx	ууу	ZZZ	Aaa
Total Expenditures	Xxx	ууу	ZZZ	Aaa
Biennial Totals	\$###,###		\$###,###	
Staffing	FY 2026	FY 2027	FY 2028	FY 2029
FTEs	x.y	x.y	x.y	x.y
Average Annual	x.y		x.y	
Object of Expenditure	FY 6	FY 2027	FY 2028	FY 2029
Object of Expellature	FIO	1 1 2021	F1 2020	1 1 2023
Obj. X	Xxx	ууу	ZZZ	Aaa
•				
Obj. X	Xxx	ууу	ZZZ	Aaa
Obj. X Obj. X	Xxx Xxx	ууу ууу	ZZZ ZZZ	Aaa Aaa
Obj. X Obj. X Obj. X	Xxx Xxx Xxx	ууу ууу ууу	ZZZ ZZZ ZZZ	Aaa Aaa Aaa
Obj. X Obj. X Obj. X Revenue	Xxx Xxx Xxx FY 2026	ууу ууу ууу FY 2027	zzz zzz zzz FY 2028	Aaa Aaa Aaa FY 2029
Obj. X Obj. X Obj. X Revenue Fund AAA-X	Xxx Xxx Xxx FY 2026 x.y	ууу ууу ууу FY 2027 х.у	zzz zzz zzz FY 2028 x.y	Aaa Aaa Aaa FY 2029 x.y

Package description

Your detailed package description should expand upon the RecSum description provided above. This detailed description should provide the Governor, the Legislature, OFM and the public an understanding of the problem you are addressing, your proposed solution and anticipated outcomes or consequences.

To thoroughly describe the package and its justification, agencies are strongly encouraged to use:

- Detailed narrative descriptions
- Informative tables
- Charts and graphs
- Logic models
- Timelines
- Flowcharts
- Maps or other graphics

High-quality narrative descriptions whether for an addition, or a reduction will address the following questions:

What is the problem, opportunity, or priority you are addressing with the request?

- Describe in detail the problem you propose to solve.
- What is the relevant history or context in which the DP request is made?
- Why is this the opportune time to address this problem?
- Have you previously proposed this request? If so, when, and how was it received in the budgeting process at that time?

What is your proposal?

- How do you propose to address this problem, opportunity, or priority?
- Why is this proposal the best option?
- Identify who will be affected by this DP and how.
- How many clients will or will not be served? Served by whom?
- If this impacts a central service, which specific central service and how?

How is your proposal impacting equity in the state?

- 1. Please describe in detail how this proposal is likely to benefit communities and populations who have historically been excluded by governmental decisions. Include both demographic and geographic information about communities.
- 2. Describe how your agency engaged with communities and populations, particularly those who have been historically excluded and marginalized by governmental decisions?
- 3. What input did your agency receive and how was it incorporated into your proposal?
- 4. Explain why and how these equity impacts will be addressed, i.e., consider communities or populations excluded or disproportionately impacted by the proposal.

What are you purchasing and how does it solve the problem?

- What will this funding package buy, reduce, or eliminate?
- What services and/or materials will be provided, reduced, or eliminated?
 - » When and to whom will these service level changes impact?
- How will these service level changes achieve the desired outputs, efficiencies, and outcomes?

What alternatives did you explore and why was this option chosen?

- What are the consequences of not funding this proposal?
- Describe the pros/cons of alternatives. Explain why this proposal, whether for an enhancement or a reduction, is the best option.

- What other options did you explore? For example, did you consider:
 - » Options with lower costs.
 - » Services provided by other agency or unit of government.
 - » Regulatory or statutory changes to streamline agency processes.
 - » Redeployment of existing resources to maximize efficient use of current funding.
 - » Option to maintain the status quo.

What resources does the agency already have that are dedicated to this purpose?

- Please list any related maintenance level DPs that are related to this request.
- Explain what the agency can accomplish within existing resources reference meaningful metrics when possible (proportion of eligible population served or size and number of grants distributed, for example). What implementation decisions does the agency make to live within these existing resources?
- Provide a list of budget items from the past two biennia that are related to this purpose.
 Please include a brief description, information about fund sources, and note if the funding was one time or ongoing.

Assumptions and calculations

You must clearly display the caseload/workload/service-level changes and cost/savings assumptions and calculations supporting proposed expenditure and revenue changes. An attached electronic version (Excel) of detailed fiscal models and/or fiscal backup information may augment but not replace your description here.

The intent here is not to repeat the fiscal detail summarized in the package description above, but to expand and provide all underlying assumptions and calculations associated with this proposal. All calculations must include impacts to the 2025-27 *and* 2027-29 biennia and must support the fiscal summary detail.

Expansion, reduction, elimination or alteration of a current program or service Where a proposal is an expansion, reduction, elimination or alteration of a *current program or service*, provide detailed historical financial information for the prior two biennia (2021-23 and 2023-25).

Detailed assumptions and calculations

- Provide detailed caseload/workload and cost information associated with adopting this proposal.
- Identify discrete expenditure/revenue calculations. Many DPs contain multiple components
 to achieve a desired outcome. If this package contains discrete funding proposals, the fiscal
 models or details must break out the complete costs/savings of each component part.
- Clearly explain all one-time expenditure or revenue components.
- For budget requests funded or eligible to be funded with Climate Commitment Act accounts (Climate Investment Account, Carbon Emission Reduction Account, Climate Commitment Account, the Natural Climate Solutions Account, Air Quality and Health Disparities Account, Climate Active Transportation Account, and the Climate Transit Program Account) please describe the estimated percentage and amount of the requested funds that will go towards creating direct and meaningful benefits in overburdened communities and defined in OFM's OBC map or as determined by the agency. If applicable please include your methodology for making this estimate, including project/awards lists if available.

Workforce assumptions

Include FTE information by job classification, including salary and benefits, startup costs and any additional staff related ongoing costs.

Historical funding

Available funding for this current program or service in the 2025-27 biennium. For ML decision packages, include all funding through CFL. For PL decision packages, include all funding through ML.

FY2026

- FTE = xx FTE
- Total Funds = \$x million
- Near General Fund = \$x million
- Other Funds = \$x million

FY2027

- FTE = xx FTE
- Total Funds = \$x million
- Near General Fund = \$x million
- Other Funds = \$x million

Strategic and performance outcomes

Strategic framework

- Describe how this package relates to the Governor's Results Washington goal areas and statewide priorities?
- How does the package support the agency's strategic plan?
- Identify how this proposal affects agency activity funding by amount and fund source.

Performance outcomes

- Describe and quantify the specific performance outcomes you expect from this funding change.
- What outcomes and results, either positive or negative, will occur?
- Identify all Lean initiatives and their expected outcomes.
- Include incremental performance metrics.

Other collateral connections

Intergovernmental. Describe in detail any impacts to tribal, regional, county or city governments or any political subdivision of the state. Provide anticipated support or opposition. Impacts to other state agencies must be described in detail.

Stakeholder impacts. Agencies must identify non-governmental stakeholders impacted by this proposal. Provide anticipated support or opposition.

Legal or administrative mandates. Describe in detail if this proposal is in response to litigation, an audit finding, executive order or task force recommendations.

Changes from current law. Except for appropriations acts, describe in detail any necessary changes to existing statutes, rules, or contracts. Where changes in statute are required, cabinet agencies must provide agency request legislation as an attachment to this DP *and* submit the request through BEARS.

State workforce impacts. Describe in detail all impacts to existing collective bargaining agreements or statewide compensation and benefits policy.

State facilities impacts. Describe in detail all impacts to facilities and workplace needs (see <u>Chapter 9</u> - Leases and Maintenance). Describe in detail all impacts to capital budget requests.

Puget Sound recovery. If this request is related to Puget Sound recovery efforts, see <u>Chapter 14</u> of the budget instructions for additional instructions.

Governor's salmon strategy. If this request is related to implementing the Governor's salmon strategy, see <u>Chapter 14</u> of the budget instructions for additional instructions.

Other supporting materials. Attach or reference any other supporting materials or information that will help analysts, policymakers and the public understand and prioritize your request.

Information technology (IT). Does this DP include funding for any IT-related costs including hardware, software (to include cloud-based services), contracts or staff? If the answer is yes, you will be prompted to attach a complete IT addendum. (See <u>Chapter 10</u> for additional requirements.)

ACTIVITIES AND PERFORMANCE

Budget submittal requirements for activities

Agencies are required to balance their budget requests to activities so policy makers can evaluate a complete activity view of the budget. To prepare this view, agencies must:

- Allocate the maintenance level (ML) subtotal to activities. The ML subtotal includes the sum of:
 - current biennium (i.e., top line)
 - total of carry-forward level (CFL) adjustments, and
 - total of ML adjustments
- Allocate and prioritize each individual policy level (PL) decision package (DP) to activities.

Allocate ML to activities

The agency budget submittal must present the ML totals (i.e., by FTEs, account, and fiscal year) by activity. Agencies may assign the costs of some or all ML DPs to activities, but this is not required nor recommended. The Agency Budget System (ABS) supports the balancing of the ML total to activities in a single ML step. Special-use DPs (9Z-Activity) are available for agencies to balance ML activity amounts in ABS. ABS will enforce the requirement that activities be balanced at ML as a submittal edit.

Allocate each PL DP to activities

Agencies are required to indicate how the costs — by FTEs, account, and fiscal year of each PL DP — are allocated to activities. This functionality is located on the ABS Fiscal Details — funding page of ABS. ABS will enforce this requirement for each PL DP.

Note: You will be unable to release your budget to OFM until all these FTEs and costs are assigned to activities.

Contact your assigned budget <u>advisor</u> or OFM budget <u>operations</u> if you have questions regarding your activity inventory. See the OFM activity <u>guide</u> for more information.

Include the activity inventory report in the budget submittal

Agencies are required to include a copy of the agency activity inventory report in their submittal. This report (ACT001) can be run from ABS, or from the operating budget reports section of Enterprise Reporting (ER). The report will include the descriptive information for each activity, including linked performance measures and expected results statements.

How to treat administrative costs in the activity inventory

Activity costs include related administrative costs essential to support activity. The activity inventory should provide a reasonable estimate of the full cost of any activity, including related administrative costs that are essential to support it. Administrative costs can be divided into two components: indirect costs and overhead costs. The following information describes how to handle the two types of costs in the activity inventory.

Definitions. We realize many of the cost terms used here may mean different things in different organizations. Use the definitions below for the purpose of developing activity inventory estimates.

Allocate indirect costs to activities. Indirect costs are administrative costs linked to two or more activities. They are closely related and tend to vary with activity level or size, but usually cannot be practically or economically assigned as direct charges. Indirect costs should be assigned to activities through cost allocation and included in the total cost of the activity in the activity inventory.

Types of costs that could be classified as indirect costs may vary from agency to agency, but some examples are:

- Rent costs (if these are not already direct charge)
- Postage costs
- Software development and IT support costs
- Other shared administrative costs closely related to activity levels and size.

Show overhead costs as a separate "administration" activity. Every agency has core administrative functions and costs regardless of the number or size of its activities. Overhead costs usually support the entire organization, are not directly attributable to specific activities, and tend to be relatively fixed and not easily affected by fluctuations in activity levels. These costs should not be allocated to activities because they are not "caused" by the activity. Indicate these costs separately in one "administration" activity in the activity inventory.

Types of costs that could be classified as overhead costs also may vary from agency to agency, but examples are:

- Salary and support costs for the agency director.
- Core portions of accounting, budgeting, personnel, communications, and receptionist functions.
- Other shared administrative costs that are not closely related to activity levels and size.

OFM is not concerned that each agency classifies the same type of cost in the same way. We want to ensure that activity costs include administrative costs that are critical to support the activity and help to achieve its intended outcomes.

Certain agencies are not required to have a separate administrative activity. OFM determined that some agencies (those with only one or a few activities) were not required to break out overhead costs as a separate administration activity. This distinction is reflected in the current activity inventory. These agencies do not need to add an administrative activity for the budget submittal.

How to allocate indirect costs to activities. Indirect costs should be assigned to activities on some generally accepted cost allocation basis. We encourage agencies already using a cost allocation methodology for some accounting purposes to use their method to allocate indirect costs to activities.

Other possible approaches to allocating indirect costs to activities include, but are not limited to:

- Allocating by the number of FTEs in each activity.
- Allocating by the total dollars budgeted for each activity.
- Allocating by one or more bases that serve as good surrogates for the costs caused by each
 activity; for example, allocating IT staff costs by the number of personal computers or rent
 costs by the number of square feet.

Provide allocation information to OFM. The allocated costs should be included in the total costs for the activities. Agencies must also provide the following information in the agency budget submittal about the cost allocation approach:

- Total amount of indirect costs allocated.
- Brief description of the allocation method selected.
- Allocation percentage for each activity (percentage of the total indirect cost the agency allocated to each activity).
- Dollar amount allocated to each activity each fiscal year.

Use this <u>form</u> and attach to your ABS submittal. ABS will enforce inclusion of this form as required to release your budget request.

Budget submittal requirements for performance measures

Performance measures make accountability possible. They answer a simple question: "Are we making progress toward achieving our targeted results?" A credible answer to this question must be supported by evidence, which comes from performance measures.

Information about the effectiveness of an activity purchased in the budget is important to gauge whether the investment has proven worth the cost. Analyzing performance can help agencies and analysts recognize how to improve performance outcomes and whether other strategies can contribute more toward achieving activity and statewide results.

Statewide result goal indicators are available in activity reports. Through the Results Washington process, the Governor has identified key indicators of success for the five statewide goal areas. Each agency's activities are associated with one of these areas. More information is available at Results Washington.

Performance measure incremental estimates

Indicate the effect of each DP on performance. For each DP, ABS asks agencies to describe and assess their performance measures.

- ABS presents a listing of your agency's available performance measures (from the Results through Performance Management System (RPM). Enter the expected incremental performance change by fiscal year to any relevant existing measures.
- ABS provides a text field for performance outcomes where agencies are required to describe and quantify the specific performance outcomes you expect from this funding change. What baseline performance do you expect without this change, and how would the new funding impact it? How will you measure success? Is the data already being collected, or is new data collection included in your costs? Will you be able to examine disparities in the impact on different populations or communities?

Chapter 4

RECOMMENDATION SUMMARY VIEW

What is the recommendation summary?

The recommendation summary (RecSum) briefly identifies the incremental expenditure portion of the budget request. This is a step table format that summarizes the incremental expenditure change information. It begins with legislative spending authority in the current biennium and lists the incremental changes in the carry-forward (CFL), maintenance (ML) and policy levels (PL) to arrive at the agency's 2025-27 request. Each budget line on the RecSum represents a single budget policy decision in the form of a decision package (DP).

Conceptual description of the RecSum

Budget Level	Appropriate Items
Current biennium	Legislatively authorized appropriation level and nonappropriated expenditure level
CFL changes	 Biennialization of legislatively directed workload and program changes Shifting of any continuing unanticipated federal and private/local expenditures to anticipated appropriation type Negative adjustments for nonrecurring costs
ML changes	 Mandatory caseload, workload, and enrollment changes only. Typically tied to official forecasts, rate changes, such as lease, fuel, and postage Central service agency charges and other rate adjustments Specific compensation adjustments: OASI, merit increments (only for agencies with fewer than 100 FTEs) and retirement buyout costs Inflation Changes to nonappropriated accounts beyond current allotted levels Other mandatory cost increases outside agency control Replacement of existing, but worn-out equipment Operating costs of just-completed capital projects Transfers between programs or agencies, or between years for dedicated accounts Unanticipated receipts not included in CFL Federal, private/local, and dedicated fund adjustments Note: See Chapter 5 for further details on ML.
PL changes	Prioritized: • Discretionary workload in current programs • New programs or services • Reductions or eliminations of programs or services • Reallocation of existing resources • Significant changes in fund sources
Total budget request	Sum of above items

RecSum submittal requirements

The RecSum report has a required format. It displays the requested DPs by:

- Average annual FTEs
- General Fund–State
- Other funds
- Total funds

The RecSum report displays the current biennium and CFL total followed by each change item in ML and PL listed as a separate line item with its own DP code and descriptive title. The RecSum step table is followed by the individual DP descriptive text.

The Agency Budget System (ABS) will generate the RecSum. The agency can generate the RecSum directly from ABS once you have entered all required DP information.

Most agencies submit the RecSum at the agency level. Agencies must submit a RecSum at the agency level unless they are required to submit budgets at a lower level. Agencies listed in Chapter 1 must submit a RecSum at the program (or category) level.

Use approved codes to designate change items. With few exceptions (see following note), agencies are free to use any combination of two-digit DP codes (e.g., alpha/alpha, alpha/numeric, numeric/numeric and numeric/alpha).

Note: OFM designates codes that must be used for certain types of ML and PL changes (see <u>Chapter 5</u>). DP codes containing the letters O or I are restricted to prevent confusion with zero and one.

Chapter 5

CARRY-FORWARD, MAINTENANCE AND POLICY LEVELS

What is carry-forward level?

The carry-forward level (CFL) is a reference point created by calculating the biennialized cost of decisions already recognized in appropriations by the Legislature.

OFM calculates and provides CFL to agencies

In collaboration with legislative staff, OFM calculates and provides CFL to each agency. OFM budget analysts will discuss these calculations with agencies as soon as possible after passage of the 2024 supplemental budgets.

Agencies do not recalculate CFL for their budget requests. ABS will be populated with CFL control items – which the agency cannot change.

How OFM calculates the CFL

The OFM calculation starts with the 2023-25 expenditure authority as represented by current appropriations, compensation, or other allocations, and the nonappropriated funds assumed in the legislative budget. The Governor's Emergency Fund allocations are considered nonrecurring costs and not added to the base. Adjustments are then made for biennialization of workload and service changes directed by the Legislature and for deletion of costs that the Legislature considered nonrecurring. Nonappropriated funds are adjusted to match allotments through the agency recast process.

Unanticipated receipts received and approved in 2023-25 that will continue in 2025-27 are also considered part of CFL if approved prior to the finalization of the CFL cost calculation.

Examples of CFL adjustments

- Legislatively directed workload changes. Only those changes already recognized by the legislative appropriation level in 2023–25 (or for nonappropriated accounts through a change in the legislative budget database or allotments/recast) are included. Examples include staffing for opening of new facilities and biennialization of the cost of mandatory caseload, enrollment or population growth that occurred during 2023–25.
- Legislatively directed changes in level of services. Again, only the CFL of those changes
 recognized by the Legislature through revised appropriations are included in CFL. Examples
 include a change from annual to semi-annual inspections or an increased resident-counselor
 ratio
- Nonrecurring costs. Nonrecurring costs usually reflect deletions of what the Legislature has identified as projects or other short-term expenditures. Legislatively directed nonrecurring costs are eliminated in CFL. Agency-generated savings would be shown as negative adjustments in ML.

What is maintenance level?

Maintenance level (ML) reflects the cost of mandatory caseload, enrollment, inflation, and other legally unavoidable costs not contemplated in the current budget. Expenditure adjustments may be positive or negative, depending on expected experience in the ensuing biennium.

Agencies prepare the ML component of the budget submittal. Like CFL, ML is a reference point for budget consideration. It is not a guarantee of that amount of funding.

ML includes mandatory caseload and enrollment changes

A mandatory caseload or enrollment change arises from an explicit statutory requirement for statefunded services. A change in the demand or the need for a service is not mandatory unless the recipients of that service (or benefactors of the activity) are entitled by statute or rule. Mandatory ML changes are entered as ML items in ABS.

Be sure to identify projected caseload growth separately for each discrete service provided by the agency at the same level of detail as forecasted by the Caseload Forecast Council.

ML includes inflation and other rate changes

Costs related to inflation and mandatory rate changes are included in ABS as ML items. Examples of these types of changes are OASI rate revisions, salary increments (for agencies with fewer than 100 FTE staff), current lease/purchase contract payments, utility expenses and increased costs for current leases. Costs for new leases, moves or acquisition of new space not associated with mandatory caseload, workload or service level changes should be included in a policy level (PL) budget request.

Also included in ML are:

- » Costs related to replacing existing, but worn-out equipment.
- » Operating costs for just-completed capital projects. These costs should be previously assumed in the capital project plan. Operating costs related to changes in assumptions or scope should be included in PL.

Merit system salary increments

Because vacancy rates typically result in savings that can offset salary increment costs in large agencies, agencies exceeding 100 FTE staff per year should not include merit system salary increments in their ML calculation. The Court of Appeals (which functions as three autonomous courts, each with fewer than 100 FTEs) and other smaller agencies may identify increments if the cost does not exceed 2.5 percent of annual salaries for classified staff.

If agencies believe they have justification for salary increments beyond these limits, they should include the increments in their PL request. Merit system salary increments should not be added for exempt or Washington Management Service employees.

Nonappropriated expenditure adjustments

Unless they are part of a PL decision package (DP), budgeted/nonappropriated expenditures beyond the current allotment belong in the ML category. DPs for nonappropriated accounts that reflect a policy change should be requested in the PL of the agency's budget.

Agencies must use OFM-specified RecSum codes for selected ML items

OFM has DP codes to identify certain ML items of change at the statewide level. Agencies must use the following RecSum codes for these ML changes. Agencies are free to use other available codes and titles for other ML items.

ML Code	DP Code	Description
		d utilization type adjustments
Workload, C	93	Mandatory caseload adjustments (for officially forecasted caseloads only)
	94	Mandatory workload adjustments (for DSHS, HCA and DOC)
	95	Enrollment/workload adjustments (OSPI)
	96	Utilization changes (DSHS and HCA)
Wage and		ation type adjustments
, , , , , , , , , , , , , , , ,	9C	Initiative 732 COLA
	8C	Minimum wage adjustments
	97	Merit system increments (only for agencies with fewer than 100 FTEs)
	99	OASI adjustments
	9P	Pension adjustments, other than rate changes
	8R	Retirement buyout costs
Budget stri	ucture char	nge, cost allocation and transfer type adjustments
	8D	Budget structure changes (LEAP-approved)
	9T	Transfers (between programs, agencies, years, or funds)
	8Y	Cost allocation adjustment (cost must net to zero in the agency)
Specific co	ost type adj	ustments
	8F	Fuel rate adjustments
	8L	Lease rate adjustments
	8M	Mileage rate adjustments
	8P	Postage rate adjustments
	8U	Utility rate adjustments (non-Department of Enterprise Services utility billings)
	9E	Other fund adjustments
	9F	Federal funding adjustment
	9H	FMAP match adjustment
	9I	K-12 inflation (OSPI only)
	9J	Nonappropriated fund adjustment
	9K	Levy equalization update (OSPI only)
	9L	Local funding adjustment
	9Q	Equipment maintenance/software licenses
	9S	Equipment replacement costs
	9U	Unanticipated receipts not in CFL
	9V	Operating costs for just-completed capital projects (costs previously planned)
	9W	Operating costs for proposed capital projects Medical inflation
Cump on (9M	
Summary C		type adjustments MI revenue (all MI revenue not related to individual expanditure DDs)
	90 9 Z	ML revenue (all ML revenue not related to individual expenditure DPs) Recast to activity
OFM use o		Accase to activity
51111 030 0	98	General inflation
	9D	Pension rate changes
	111	1 choist face changes

How to treat payments to central service agencies in ML

Do not include ML changes in the agency budget submittal for payments for the central service accounts listed in Chapter 11. These are calculated and uploaded by OFM in the fall when decisions are final for these central service agency budgets.

Note: Agencies will be provided with a base amount and proposed fund splits in the spring and will be asked to review and request changes to fund splits at that time so OFM can recalibrate the central service model. (See <u>Chapter 11</u> for more information.)

What is policy level?

Incremental expenditure changes that do not fall under the definitions of CFL or ML are considered PL changes. These changes may represent revised strategies or substantial differences in program direction and can include proposed program reductions. Each significant change to current policy must be justified in a DP. Examples of PL items are:

- **Discretionary workload.** The expenditures necessary to address workload not defined as mandatory.
- New programs or services. New programs or any change in the level or scope of existing programs. This category also covers improvements that would result in more effective delivery of services or higher quality services, and proposals for enhanced employee development or training programs. Funding changes for new program structures requiring legislative authorization should also be included in the RecSum at the PL. (See Chapter 1)
- **Program reductions and other changes.** Requests for new programs can sometimes replace lesser priority programs. Any policy decision that would result in a reduction of service level or the number of clients served should be displayed as a separate decision package item.

Include related revenues in the same DP. Revenue changes related to a PL item should be included in the same DP with the expenditures. PL DPs must be allocated by activity. Each PL DP must include the costs and FTEs by activity. (See <u>Chapter 2</u> for more information.)

Unanticipated receipts

Unanticipated receipts are monies received from the federal government or other nonstate sources that were not anticipated in the budget approved by the Legislature and that can be used only for a purpose specified by the grantor. A statutory process described in RCW <u>43.79.270</u> allows agencies to request expenditure authority for these unanticipated revenues through OFM.

Where should they be included in the budget?

OFM will work with agencies to review unanticipated receipts already approved this biennium to determine if there is a realistic expectation that the original funding source support will continue. If the support is expected to continue, and if the activity remains consistent with statewide priorities, the funding should be included in the 2025–27 budget requests. This will enable the Legislature to consider the activity as part of the regular budget process.

Unanticipated receipts will not be considered shortly before or during the legislative session

Chapter 6

SALARY, PENSION, AND INSURANCE DATA

Agency compensation data collection and update

The salary data collection process for collective bargaining has concluded. The Governor's Office, supported by the OFM State Human Resources (State HR) Division, negotiates collective bargaining agreements for state governmental agencies and for some institutions of higher education. The nature of collective bargaining requires OFM to have salary data at the employee level. OFM must be prepared for proposals that group employees by bargaining unit, classification, range and step, years of service, etc. It is also necessary to have compensation data available at this level of detail for non-represented state employees to enable similar calculations for non-represented groups.

Valid pension system codes

The following table reflects all valid pension system codes for the 2025–27 biennial budget.

_		
Retirement Systems	Description	
H1	Higher education system – 5% contribution rate	
H2	2-year higher education system – 7.5% contribution rate	
H3	2-year higher education system – 10% contribution rate	
H4	4-year higher education system – 7.5% rate capped at 6%	
H5	4-year higher education system – 10% rate capped at 6%	
JA	Judicial Retirement Account Plan/PERS 1	
JB	Judicial Retirement Account Plan/PERS 2/3	
L1	Law Enforcement Officers' and Fire Fighters' – Plan I	
L2	Law Enforcement Officers' and Fire Fighters' – Plan II	
NE	Not eligible/unknown system	
PO	Retired-rehired	
N2	Public Safety Employees' Retirement System	
P1	Public Employees' Retirement System – Plan I	
P2	Public Employees' Retirement System – Plan II	
P3	Public Employees' Retirement System – Plan III	
T1	Teachers' Retirement System – Plan I	
T2	Teachers' Retirement System – Plan II	
T3	Teachers' Retirement System – Plan III	
\$1	Washington State Patrol Retirement System – Plan I	
\$2	Washington State Patrol Retirement System – Plan II	

Other compensation cost notes

Requesting funding for pay increases. Most requests for salary adjustments are addressed through collective bargaining, but there are some exceptions.

Classified staff. Agency pay proposals for all classified positions, whether they are covered by collective bargaining agreements or not, are governed by the State HR <u>process</u> for classification and compensation proposals.

State HR will request funding for: (1) compensation adjustments they have negotiated, (2) multi-agency proposals they initiate, and (3) their recommended compensation adjustments for classified, nonrepresented positions after review through the classification and compensation proposal process.

WMS and exempt staff. Agencies seeking funding for pay adjustments for WMS or exempt employees should submit decision packages (DPs) with their budget requests.

Note for higher education institutions. Institutions that conduct their own collective bargaining should continue to submit requests for funding by October 1. For additional information on the funding request process for higher ed institutions, including compensation, please see the section of this document on higher education.

Salaries

In developing DPs, agencies should use base salaries from the <u>salary schedules</u> published by State HR. If there are known tentative collective bargaining agreements that would affect the cost of a DP, agencies should estimate that impact and refer to them separately in the DP.

Discuss the use of any other compensation plan with your budget <u>analyst</u> before using it in a budget request. Agencies should not budget for overtime, sick leave, or shared leave.

Workers' compensation costs (medical aid and industrial insurance). OFM will coordinate with the Office of Actuarial Services at the Department of Labor and Industries to determine agency rates and add workers' compensation rate adjustments to agency budgets in the biennial budget. Agencies should not submit DPs for workers' compensation in their biennial budget request.

In supplemental budgets, however, an agency may submit a DP for the portion of the rate adjustment that the agency believes it cannot accommodate in its budget.

Chapter 7

AGENCY REVENUES AND FUND BALANCE REPORTS

Summarized revenues report

For all budgeted accounts managed, agencies must project revenue that is collected, deposited, distributed, or transferred, regardless of whether the agency spends from the account.

Only projected revenue transactions made by an agency should be reported by that agency. For example, the Department of Revenue reports taxes collected, although it may not spend them. The Office of the State Treasurer (OST) reports interest earnings instead of individual agencies. Revenue projections are entered on the summarized revenue by account and source report form.

How the data is used

The Governor is required to propose a balanced budget. To balance each fund, agency revenue estimates for the ensuing biennium are combined with beginning budgetary fund balances, working capital reserves, current biennium revenue actuals and estimates, and proposed expenditures to calculate each account's 2025–27 ending fund balance.

What's on the summarized revenue by account and source report

The summarized revenue by account and source report form shows anticipated revenues in budgeted funds for the ensuing biennia. These include all accounts with budget types of A, B, M, and certain type H accounts. See the State Administrative and Accounting Manual (SAAM) Section 75.30.50 for a list of funds and their respective budget types. The report also includes recommendation summary (recsum) text for each entered revenue related decision package (DP).

Include both capital and operating budget revenues

Revenue estimates related to the capital budget should be included with estimates for the operating budget on the summarized revenue by account and source report form. Although it is typical for a capital project to take several biennia to complete, the revenue estimates should be limited to revenues collected in the 2025–27 biennium.

What information is required

Agencies must submit maintenance level (ML) and policy level (PL) revenue estimates for the 2025–27 biennium by fiscal year, account, major source, and source. Revenue estimates should be reported on a GAAP basis.

OFM does not require current biennium or carry-forward level (CFL) estimates for revenue. Total ML revenue for the 2025–27 biennium should be entered in one revenue-only ML DP with recsum code 90. Any revenue adjustments related to an individual ML item should be included in the same DP as the expenditures for that item and not included in the ML-90 DP.

Policy Level revenue items must be submitted in a PL DP. Related expenditures, if any, should be included in the same DP. Review <u>Chapter 8</u> if you have new or increased fees.

Explain assumptions in the DP

In a DP containing revenue, include the following information in the narrative:

- Explain key assumptions underlying the estimate of each revenue source.
- Numerically show how the projected revenue amounts were calculated.
- If continued viability of a revenue source is in question, discuss why and expected impacts.

Partially budgeted accounts

The agency should only report revenue associated with the budgeted portion of the account. Partially budgeted or mixed funds are generally proprietary funds. In proprietary funds where only administrative costs are budgeted, only enough revenue should be submitted to offset the budgeted expenses. The administering agency must be sure that reported revenue is sufficient to cover the budgeted expenditures for all agencies that spend from the account. In budgeted proprietary funds that engage in sales of merchandise, gross profit (sales net of cost of sales) should be submitted in the budget rather than total sales revenue.

Balancing federal and private/local revenues and expenditures Each agency's federal revenue must equal federal expenditures (both operating and capital).

There are exceptions if an agency receives federal revenue spent by another agency. In this case, federal revenue and expenditures must net to zero at the statewide level. Known exceptions are:

- Office of Superintendent of Public Instruction, Fund 113 Common School Construction Account
- Military Department, Fund 05H Disaster Response Account. Federal revenue will exceed
 expenditures by the amount of recovery dollars received when disasters are closed out. These
 dollars become state fund balance, which offsets federal expenditure variance.
- Health Care Authority (HCA), Fund 001 General Fund Federal. After expenditures are settled, match revenue leaving a positive variance to offset negative variance in the Department of Veterans Affairs (DVA). These funds are Medicaid dollars booked at HCA but spent in support of veterans' homes in Retsil and Orting.
- DVA, Fund 001 General Fund Federal. Negative variance is offset to positive variance in HCA. Funds are Medicaid dollars booked at HCA but spent at the veterans' facility in Spokane.
- Employment Security, Fund 119 Unemployment Compensation Administration Account. CFL fund balance from previous biennium.
- Washington State Department of Transportation (WSDOT)/Bond Retirement and Interest, Fund 389 – Toll Facility Bond Retirement Account. For the federal GARVEE bonds, WSDOT records the revenue to pay the debt service. Bond retirement and interest pays the debt service and records the expenditure.

Similarly, private/local revenues must equal private/local expenditures (both operating and capital), There are exceptions if an agency receives private/local revenue that is spent by another agency. In this case, private/local revenue and expenditures must net to zero at the statewide level. Known exceptions are:

 DSHS, Fund 001 – General Fund Private/Local. After expenditures are settled, match revenue.

ABS will produce a warning if federal or private/local revenues and expenditures are not in balance on the pre-release edit report.

Use ABS for preparing the report

Agencies must use ABS to prepare the summarized revenue report. ABS will generate the report based on the revenue entered in the DPs. Contact the OFM Help desk (HereToHelp@ofm.wa.gov) at 360-407-9100 if you have questions or need access to the system.

Use prescribed revenue and source codes

Use the correct two-digit major source code and two-digit source code to identify each type of revenue. Refer to the list of official revenue source codes in SAAM for the appropriate Revenue Source Codes and titles.

Provide updated revenue estimates to OFM in the fall if forecasts change OFM uses the Economic and Revenue Forecast Council's September and November forecasts for accounts that they, and participating agencies, forecast. Agencies must inform OFM of material adjustments to the submitted revenue estimates not formally included in state forecasts. Agencies should ensure that current biennium revenue allotments are kept up to date to provide an accurate picture of resources in dedicated accounts.

Fund summary and fund balancing

Reserve fund balance for compensation and other changes

Agencies should ensure their budget submittals will reserve enough fund balance to cover potential salary, health insurance, pension, and central service agency charge adjustments by OFM and the Legislature. As a guide, look at the amounts funded for these changes in previously enacted budgets.

Fund administrators must coordinate with other agencies on projected 2025–27 ending fund balance

Administering agencies for accounts need to coordinate with agencies using the account to ensure the combined budget proposals do not put the account into a projected negative fund balance at the end of the 2025–27 biennium. If you have questions about which agency is the fund administrator, consult the <u>Fund Reference Manual</u> that lists the <u>administrator</u> for each account.

Beginning budget fund balances

OFM will send agencies the beginning budget fund balances that will be used for the budget. These are divided into two groups: Governmental Funds and Proprietary Funds.

Governmental funds. Each biennium, the Governor must propose balanced budget for every account. Beginning fund balances for the current biennium are based on the Annual Comprehensive Financial Report (ACFR). These balances represent the beginning "budgetary" or "spendable" fund balances. This will likely not be the same as the accounting/book/cash fund balance in the Agency Financial Reporting System (AFRS) or the 'cash' or 'book' balances in OST's Treasury Management System (TM\$). OFM will notify agencies in the spring of the adjusted beginning balances that it plans to use based on the General Ledger (G/L) codes listed below.

In the case of governmental funds, all revenue (32xx), all expenditure (65xx) codes and the following fund balance G/L codes are included in the beginning fund balance:

- 9230 Restricted for Higher Education
- 9231 Restricted for Permanent Funds Realized Investment Losses
- 9232 Restricted for Education
- 9234 Restricted for Transportation
- 9235 Restricted for Bond Covenants
- 9238 Restricted for Other Purposes
- 9240 Restricted for Human Services
- 9242 Restricted for Wildlife and Natural Resources
- 9244 Restricted for Local Grants and Loans
- 9246 Restricted for School Construction
- 9248 Restricted for State Facilities
- 9250 Restricted for Budget Stabilization
- 9252 Restricted for Debt Service
- 9255 Restricted for Cash and Investments with Escrow Agents and Trustees
- 9260 Restricted for Pollution Remediation Liabilities
- 9270 Restricted for Unspent Bond Proceeds
- 9271 Restricted for Operations and Maintenance Reserve
- 9272 Restricted for Repair and Replacement Reserve
- 9273 Restricted for Revenue Stabilization
- 9274 Restricted for Unspent GARVEE Bond Proceeds
- 9283 Restricted for Third Tier Debt Service
- 9285 Restricted for GARVEE Bond Debt Service
- 9310 Committed for Higher Education
- 9311 Committed for Education
- 9320 Committed for Transportation
- 9321 Committed for Other Purposes
- 9323 Committed for Human Services
- 9324 Committed for Wildlife and Natural Resources
- 9325 Committed for Local Grants and Loans
- 9330 Committed for State Facilities
- 9340 Committed for Debt Service
- 9372 Assigned for Other Purposes
- 9390 Unassigned
- 9720 Prior Period Material Corrections (OFM only)
- 9721 Fund Type Reclassification Changes (OFM only)
- 9722 Accounting Policy Changes (OFM only)
- 9723 Capital Asset Policy Changes

Proprietary funds. In the case of proprietary funds, restricted and long-term assets and liabilities are removed by excluding the following G/L codes from beginning fund balances, thereby converting proprietary fund balances into meaningful budget balances.

The G/L codes excluded in calculating the budget fund balance for proprietary funds are listed on the following page (**Note:** An x indicates all G/L codes in that series are excluded).

- 1130 Petty cash
- 1140 Cash with escrow agents
- 1150 Cash with fiscal agents
- 12xx Investments (except 1205-Temp./Pooled cash investments)
- 1410 Consumable inventories
- 1440 Raw materials inventories
- 1450 Livestock
- 1510 Prepaid expenses
- 16xx Long-term receivables (except 1656-Advances due from other funds)
- 19xx Other assets and deferred outflows
- 2xxx Capital assets
- 3110 Approved estimated revenues
- 32xx Accrued/Cash/Noncash revenues
- 5114 Annuities payable, short-term
- 5118 Benefit claims payable, short-term
- 5125 Annual leave payable, short-term
- 5127 Sick leave payable, short-term
- 5128 Compensatory time payable, short-term
- 516x Short-term portion of bonds payable
- 5172 Lease payable, short-term
- 5173 COP payable, short-term
- 5192 Unavailable revenues short-term
- 5196 Obligations under reverse repurchase agreements
- 5197 Obligations under securities lending agreements
- 52xx Long-term liabilities and deferred inflows
- 59xx Other credits
- 61xx Expenditure authority and estimated expenditures
- 62xx Allotments
- 63xx Reserves
- 6410 Encumbrances
- 65xx Other expenses
- 91xx Budgetary control and non-spendable fund balance
- 92xx Restricted fund balance
- 93xx Committed fund balance and net investment in capital assets
- 97xx Correction/Changes
- 94xx Retained earnings
- 95xx Reserves
- 96xx Other reserve accounts

Revenue transfer reconciliation statement

When a revenue transfer reconciliation statement must be submitted. Generally, operating revenue transfers balance at the agency level. When neither sides of a transfer are not shown on the summarized revenue report (e.g., transfers between budgeted and non-budgeted funds), a transfer reconciliation statement is required as part of the revenue justification material. This statement assists the OFM advisor in understanding the purpose and mechanism for the complete transfer.

Here is a sample format for the transfer reconciliation statement:

SOURCE 06XX — TRANSFERS IN:

Fiscal Year Amount To account Purpose

SOURCE 06XX — TRANSFERS OUT:

Fiscal Year Amount From account Purpose

Working capital reserve

Who must submit this statement. The administering agency of an account should submit a working capital reserve form (B9-1) that lists the recommended ending fund balance for those accounts.

Use ABS for preparing the report. Agencies use ABS to prepare this report. ABS includes the appropriate worksheet and prints the report.

What to consider when estimating a reasonable working capital reserve

The agency should enter the working capital reserve that, based on historical data and using its best judgement, should remain in the account at the end of each biennium to cover fluctuations in cash flow. For most funds, a reasonable amount would cover cash expenditures for two months.

The recommended balance should be entered for each account needing a working capital reserve. There is no need to indicate a source code.

The recommended ending balance should include a cash reserve sufficient to ensure the account does not end the biennium with a negative cash balance. Administering agencies could recommend a higher ending balance because of volatile revenues, unique cash-flow cycles, or to offset an operating deficit in the ensuing biennium.

Administering agencies should ensure sufficient balance to cover compensation, central service agency charge increases, and other cost adjustments typically made by OFM after agency budgets have been submitted.

Since only administering agencies may enter a recommended reserve, they should contact any other agencies operating in the account to determine the impact of those operations before recommending an ending balance.

Reminders when preparing revenue submittals

- Do you have a clear method(s) for estimating revenue that your agency collects? Have there been recent changes that would impact your revenue collections?
- Do federal and private/local revenue match the combined expenditures of both the operating and capital budgets for the biennium? (See above for a list of known exceptions.)
- Did you include all revenue collected by your agency, even if spent by another agency? Check to see what actual revenues are reported by your agency in AFRS.
- Did you include revenue estimates for changes or new sources resulting from recently passed revenue legislation?
- Did you reduce revenues available for transfer or distribution for the amount of new expenditures proposed from those funds?
- Are there sufficient revenues to cover dedicated account expenditures?

- Did you reserve enough fund balance to cover possible compensation or central service agency charge adjustments by OFM?
- Will you send revised revenue estimates to OFM in the fall for agency dedicated fund forecast changes?
- Did you remember that you do **not**:
 - » Submit estimates for revenue that is collected by another agency.
 - » Include interest earnings (Source 0408), which are part of OST's estimates.
 - » Include transfers or revenue distributions executed by OST.

FEE INFORMATION

Fees

New or increased fees

As required by <u>RCW 43.135.055</u>, unless otherwise exempted, fees may only be imposed or increased if approved by the Legislature. Legislation authorizing new or increased fees should be submitted through the agency request legislation process. New fees, extensions of existing fees, and all fee increases, whether or not legislation is required, must be part of the biennial budget submittal using OFM's Request for New or Increased Fees <u>form</u>. Regardless of fee increases contained in individual DPs, agencies must complete the Excel fee request <u>form</u> summarizing all fee increases proposed in the 2025–27 biennium. The fee request form must be an ABS attachment at submittal.

Include a 5-year fee history as part of the agency budget request

Pursuant to RCW 43.88.585, OFM must collect a 5-year history of agency fees, which OFM collects annually as part of agency budget submittals to update the fee database that historically has been maintained at https://fiscal.wa.gov/Revenue/StateImposedFees. Data from past agency submittals has been imported into ABS. All agency-imposed fees must now be entered into the new fee inventory section in ABS as part of an agency budget submittal.

Fee changes in decision packages

Provide justification for any new, extended, or increased fee proposed for the 2025–27 biennium. Include the justification in the decision package (DP) related to the expenditure increase or create a separate DP if not submitting an expenditure increase request. The DP should include the following information:

- 1. Fee name
- 2. Current fee rate (FY 2025)
- 3. Proposed fee rate
 - » FY 2025
 - » FY 2026
- 4. Incremental rate change for each year
 - » FY 2025
 - » FY 2026
- 5. Expected implementation date
- 6. Estimated additional revenue generated by the increase
 - » FY 2025
 - » FY 2026
- 7. Justification for the increase and discussion of consequences of not increasing the fee
- 8. Indication of any changes in who pays
- 9. Indication of any changes in methodology for determining the fee
- 10. Recommendation Summary (RecSum) code for the related expenditure request, if tied to a budget request
- 11. Alternatives considered to an increase
- 12. Indication of whether the fee increase requires a statutory change, i.e., legislation. If yes, submit a proposal as part of the agency request legislation process.

Chapter 9

FACILITY COSTS

New requirement for all facilities

To capture facility one-time costs, lease adjustments and savings, agencies must provide information in a new spreadsheet template for all leased, owned and receivable (subleased) facilities, whether or not there is a decision package (DP) for that location.

With an overall goal to increase facility cost transparency, this new process will allow OFM to (1) validate facility costs by fiscal year, (2) identify savings, and (3) more effectively align agency decision packages with the biennial Six-Year Facilities Plan, which defines an agency's desired action for in-scope locations for the time period covered by the plan. This exercise does not replace the DP process and applies to all agencies, including those that do not participate in six-year planning.

Template overview

OFM has created a customized <u>Facility Cost Template</u> for each agency. The template includes separate tabs for Leased, Owned and Receivable facilities, as applicable, and some pre-populated data, such as location, space type, square footage, and lease terms. This data reflects each agency's facilities inventory as reported in the Facilities Portfolio Management Tool (FPMT), which is the system of record for Washington's inventory of state-owned and leased facilities. Data is current as of May 2024. For budgeting purposes, OFM is using an operating cost proxy to estimate total annual costs.

Agencies must use the Facility Cost Template – other versions will not be accepted, but supplemental notes and assumptions may be attached. The template is protected to prevent changes to formatting and pre-populated data; however, agencies will be able to make corrections to pre-populated annual cost data and add locations to the agency's facilities inventory. Field-specific guidance is available below.

Additional requirements for major leases

<u>RCW 43.82.035</u> requires major leases to be included in the 10-year capital plans. A major lease project is defined as a new space or expansion project over 20,000 square feet. Agencies must provide a separate operating budget policy level decision package (DP) for major lease projects. This budget DP may contain multiple projects over 20,000 square feet and should fully describe the business need for each new space. The general location and square footage, along with responses to all DP questions, should be included.

Questions

Contact your assigned OFM facilities analyst, or send an email to ofmfacilitiesoversig@ofm.wa.gov.

How to complete and submit the facility cost template

To complete the spreadsheet:

- 1. Download your agency's template from OFM's website.
- 2. Populate the required fields in the Leased, Receivable and Owned tabs, as applicable. Refer to the instructions below for field-specific guidance. Use the CPI reference tab when escalating costs for lease renewals.
- 3. If you need to correct pre-populated annual cost data for a line item, enter the dollar amount in the annual cost correction field.
- 4. If you need to add a location to your agency's facilities inventory, populate the Modification table at the bottom of each tab.
- 5. Upload the completed spreadsheet to ABS with your agency's budget submittal.

Leased

Fiscal year 2024 savings and annual cost validation. For each facility, enter savings achieved and/or spent. Indicate whether any of the line items need to be modified.

Field	Description
Lease savings realized	If applicable, enter the lease savings achieved in FY24.
Lease savings spent	If any lease savings was spent in FY24 at this location, enter the dollar amount.
Other savings spent	If other savings was spent in FY024 at this location, enter the dollar
	amount and define the type of savings in the Notes column.
Annual full-service cost	If the pre-populated annual full-service cost is incorrect for a line item,
correction	use this field to capture the updated cost. If the base rent is incorrect,
	work with your agency's internal facilities staff to update FPMT.

2025-27 planned actions. Choose your agency's desired action type for each facility for the 2025-27 biennium. Only one action type is allowed per line item. Please work with your agency's internal facilities staff to complete this information. Based on the data received in your agency's draft sixyear planning materials, OFM has pre-populated the action type for office spaces that are in scope for the Six-Year Facilities Plan.

Field	Description
Action type	Close: To shut down all operations at that location. No new space is
	required (e.g., all staff are fully remote, or a program has ended).
	Consolidate : To close one or more existing locations and consolidate
	operations into a different existing location within the agency's current portfolio.
	Major improvement : A one-time cost exceeding \$250,000 to improve a
	leased facility, not covered by another Action Type.
	New space : A new space that is not currently part of an agency's facilities
	inventory. May or may not involve relocating staff.
	No action: No planned change for a lease that will not expire during the
	2025-27 biennium.
	Renew : Renewing in place with no change in square footage.
	Renew and downsize: Renewing in place with a decrease in square
	footage.
	Renew and expand : Renewing in place with an increase in square
	footage.
Priority rank	In order of priority, with 1 being the highest priority, rank each action that
	has an associated decision package.

Fiscal years 2025-2029. Populate the following fields based on the Action Type for each location. If your agency is planning a project, please work with your internal facilities staff to determine projected ongoing and one-time costs.

Field	Description
NGFO¹	Enter the annual full-service cost to be spent from NGFO funds. The full-service cost includes base rent as well as operating costs. If the lease will be renewed during this fiscal year, refer to the CPI tab for lease cost escalation instructions.
Other	Enter the annual full-service cost to be spent from Other, non-NGFO funds. The full-service cost includes base rent as well as operating costs. If the lease will be renewed during this fiscal year, refer to the CPI tab for lease cost escalation instructions.
Receivable income	If you sublease space in a leased facility, enter the annual income received.
Lease savings realized	If applicable, enter the lease savings anticipated for this fiscal year.
Lease savings spent	If any lease savings will be spent at this location, enter the dollar amount.
Other savings spent	If other savings will be spent at this location, enter the dollar amount and define the type of savings in the Notes column.
One-time costs	Enter any projected one-time costs planned for this fiscal year. This does not include scheduled, recurring maintenance costs.

Decision packages. For each facility, indicate whether there is an associated decision package and, if so, whether it is a capital request.

Field	Description
Decision package	Select Yes if this facility has an associated decision package; otherwise select No.
Capital request	Select Yes if the decision package is a capital request; otherwise select No.
Notes	Use this field to capture additional details about funding, cost assumptions and savings. You may attach supplemental notes if needed.

¹ Near General Fund Outlook (NGFO) includes the following funding sources: General Fund-State, Education Legacy Trust Account, Opportunity Pathways Account, Workforce Education Investment Account, and Fair Start for Kids Account.

Modification – leased. Use this section to report leased facilities that are not listed on the tab. If you are adding new facilities, work with your internal facilities staff to get these locations entered into FPMT. Refer to the sections above for instructions on completing the remaining fields.

Field	Description
Unique facility ID	Enter the facility's Unique Facility ID (UFI). UFIs are generated by FPMT. If you need help locating a UFI, contact your agency's internal facilities staff. If this is a new facility that does not have a UFI, enter New.
Building name	Enter the commonly used name of the facility.
Street address	Enter the street address of the facility.
City	Enter the city where the facility is located.
County	Enter the county where the facility is located.
Total square feet	Enter the total square feet of the facility.
Primary space type	Enter the space type that best describes the primary use of the facility.
Lease number	Enter the lease contract number.
Lease start date	Enter the lease start date.
Lease end date	Enter the lease end date.
Lease renewal fiscal year	Enter the lease renewal fiscal year. For example, if the lease ends 6/30/2025, it will renew on 7/1/2025, which is fiscal year 2026.
Total annual cost	Enter the annual base rent.
Full service	Enter Yes if the contract is full service. Enter No if your agency pays operating costs at this location.
Annual full-service	Enter the full-service cost of the facility. The full-service cost includes
cost	base rent as well as operating costs. Refer to OFM's Operating Cost
	Assumptions tab or use your own and include your operating cost assumptions in the Notes column.
Receivable income	If you sublease space in this facility, enter the annual income received.

Receivable

Fiscal year 2024 savings and annual cost validation. For each facility, enter any savings achieved and/or spent. Indicate whether any of the line items need to be modified.

Field	Description
Lease savings realized	If applicable, enter the lease savings achieved in FY24.
Lease savings spent	If any lease savings was spent in FY24 at this location, enter the dollar amount.
Other savings spent	If other savings was spent in FY24 at this location, enter the dollar amount and define the type of savings in the Notes column.
Annual full-service cost correction	If the pre-populated annual full-service cost is incorrect for a line item, use this field to capture the updated cost. If the base rent is incorrect, have your internal facilities staff notify the lessor agency to update FPMT.

2025-27 planned actions. Choose your agency's desired action type for each facility for the 2025-27 biennium. Only one action type is allowed per line item. Please work with your agency's internal facilities staff to complete this information. Based on the data received in your agency's draft six-year planning materials, OFM has pre-populated the action type for office spaces that are in scope for the Six-Year Facilities Plan.

Field	Description
Action type	Close: To shut down all operations at that location. No new space is required (e.g., all staff are fully remote, or a program has ended).
	Consolidate : To close one or more existing locations and consolidate operations into a different existing location within the agency's current portfolio.
	Major improvement : A one-time cost exceeding \$250,000 to improve a receivable facility, not covered by another Action Type.
	New space : A new space that is not currently part of an agency's facilities inventory. May or may not involve relocating staff.
	No action : No planned change for a receivable lease that will not expire during the 2025-27 biennium.
	Renew: Renewing in place with no change in square footage.
	Renew and downsize : Renewing in place with a decrease in square footage.
	Renew and expand : Renewing in place with an increase in square footage.
Priority rank	In order of priority, with 1 being the highest priority, rank each action that has an associated decision package.

Fiscal years 2025-2029. Populate the following fields based on the Action Type for each location. If your agency is planning a project, please work with your internal facilities staff to determine projected ongoing and one-time costs.

Field	Description
NGFO	Enter the annual full-service cost to be spent from NGFO funds. The
	full-service cost includes base rent as well as operating costs.
	If the lease will be renewed during this fiscal year, refer to the CPI tab for lease cost escalation instructions.
Other	Enter the annual full-service cost to be spent from Other, non-NGFO funds. The full-service cost includes base rent as well as operating costs.
	If the lease will be renewed during this fiscal year, refer to the CPI tab for lease cost escalation instructions.
Lease Savings Realized	If applicable, enter the lease savings anticipated for this fiscal year.
Lease Savings Spent	If any lease savings will be spent at this location, enter the dollar amount.
Other Savings Spent	If other savings will be spent at this location, enter the dollar amount and
	define the type of savings in the Notes column.
One-Time Costs	Enter any projected one-time costs planned for this fiscal year. This does
	not include scheduled, recurring maintenance costs.

Decision packages. For each facility, indicate whether there is an associated decision package and, if so, whether it is a capital request.

Field	Description
Decision package	Select Yes if this facility has an associated decision package; otherwise
	select No.
Capital request	Select Yes if the decision package is a capital request; otherwise select No.
Notes	Use this field to capture additional details about funding, cost assumptions and savings. You may attach supplemental notes if needed.

Modification – receivable. Use this section to report receivable facilities that are not listed on the tab. If you are adding new locations, have your internal facilities staff coordinate with the lessor agency to get the receivable leases entered into FPMT. Refer to the sections above for instructions on completing the remaining fields.

Field	Description
Unique facility ID	Enter the facility's unique facility identifier (UFI). UFIs are generated by
	FPMT. If you need help locating a UFI, contact your agency's internal
	facilities staff. If this is a new facility that does not have a UFI, enter New.
Building name	Enter the commonly used name of the facility.
Street address	Enter the street address of the facility.
City	Enter the city where the facility is located.
County	Enter the county where the facility is located.
Total square feet	Enter the total square feet of the subleased location.
Primary space type	Enter the space type that best describes the primary use of the facility.
Lease number	Enter the receivable contract number.
Lease start date	Enter the receivable contract start date.
Lease end date	Enter the receivable contract end date.
Lease renewal fiscal	Enter the lease renewal fiscal year. For example, if the lease ends
year	6/30/2025, it will renew on 7/1/2025, which is fiscal year 2026.
Total annual cost	Enter the annual base rent.
Annual full-service cost	OFM assumes receivable leases are full service. If not, enter the full-
	service cost of the facility, and include your operating cost assumptions in the Notes column.

Owned

Fiscal year 2024 savings and annual cost validation. For each facility, enter any savings spent. Indicate whether any of the line items need to be modified.

Field	Description
Lease savings spent	If any lease savings was spent in FY24 at this location, enter the dollar
	amount.
Other savings spent	If other savings was spent in FY24 at this location, enter the dollar
	amount and define the type of savings in the Notes column.
Annual operating cost	If the pre-populated annual operating cost (which includes any debt
correction	service) is incorrect for a line item, use this field to capture the updated
	cost. If the debt service is incorrect, work with your agency's internal
	facilities staff to update FPMT.

2025-27 planned actions. Choose your agency's desired action type for each facility for the 2025-27 biennium. Only one action type is allowed per line item. Please work with your agency's internal facilities staff to complete this information. Based on the data received in your agency's draft sixyear planning materials, OFM has pre-populated the action type for office spaces that are in scope for the Six-Year Facilities Plan.

Field	Description
Action type	Close : To shut down all operations at that location. No new space is required (e.g., all staff are fully remote, or a program has ended).
	Consolidate : To close one or more existing locations and consolidate operations into a different existing location within the agency's current portfolio.
	Demolish : This project type is specific to state-owned facilities and is
	used when a building will be destroyed and removed from the state's
	inventory.
	Dispose : Selling a facility to a non-state agency entity (i.e., removing the facility from the state's inventory) or transferring a facility to a different state agency.
	Major improvement : A one-time cost exceeding \$250,000 to improve an owned facility, not covered by another Action Type.
	New space : A new space that is not currently part of an agency's facilities inventory. May or may not involve relocating staff.
	No action: No planned change during the 2025-27 biennium.
Priority rank	In order of priority, with 1 being the highest priority, rank each action that has an associated decision package.

Fiscal years 2025-2029. Populate the following fields based on the Action Type for each location. If your agency is planning a project, please work with your internal facilities staff to determine projected ongoing and one-time costs.

Field	Description
NGFO	Enter the annual operating cost, including any debt service, to be spent
	from NGFO funds.
Other	Enter the annual operating cost, including any debt service, to be spent
	from Other, non-NGFO funds.
Lease savings spent	If any lease savings will be spent at this location, enter the dollar amount.
Other savings spent	If other savings will be spent at this location, enter the dollar amount, and
	define the type of savings in the Notes column.
One-time costs	Enter any projected one-time costs planned for this fiscal year. This does
	not include scheduled, recurring maintenance costs.

Decision package. For each facility, indicate whether there is an associated decision package and, if so, whether it is a capital request.

Field	Description
Decision package	Select Yes if this facility has an associated decision package; otherwise
	select No.
Capital request	Select Yes if the decision package is a capital request; otherwise select No.
Notes	Use this field to capture additional details about funding, cost
	assumptions and savings.

Modification-owned. Use this section to report owned facilities that are not listed on the tab. If you are adding new facilities, work with your internal facilities staff to get these locations entered into FPMT. Refer to the sections above for instructions on completing the remaining fields.

Field	Description
Unique facility ID	Enter the facility's unique facility identifier (UFI). UFIs are generated by FPMT. If you need help locating a UFI, contact your agency's internal facilities staff.
Building name	Enter the commonly used name of the facility.
Street address	Enter the street address of the facility.
City	Enter the city where the facility is located.
County	Enter the county where the facility is located.
Total square feet	Enter the total square feet of the facility.
Primary space type	Enter the space type that best describes the primary use of the facility.
Annual operating cost	Enter the total annual operating cost including any debt service. Refer to OFM's operating cost proxy on the Operating Cost Assumptions tab or use your own and include your operating cost assumptions in the Notes column.
Receivable income	If you sublease space in this facility, enter the annual income received.

Chapter 10

INFORMATION TECHNOLOGY

Statewide enterprise approach for decision packages that include information technology

Information technology planning and budget requests

Information technology (IT) is a common part of any initiative or investment, and the state recognizes there is a fundamental difference between standard information technology expenditures (network, security, app costs, etc.) and spending in support of delivering IT projects IT projects. In RCW 43.88.092, the Legislature indicated a desire for transparency in all IT expenditures. However, the degree to which these expenditures are scrutinized will depend on the type and purpose of the investment. These budget instructions enable Washington Technology Solutions (WaTech) and Office of Financial Management (OFM) to evaluate proposed information technology expenditures and establish priority ranking categories of the proposals.

IT definitions per RCW 43.105.020

"Information technology" includes, but is not limited to, all electronic technology systems and services, automated information handling, system design and analysis, conversion of data, computer programming, information storage and retrieval, telecommunications, requisite system controls, simulation, electronic commerce, radio technologies, and all related interactions between people and machines.

"Telecommunications" includes, but is not limited to, wireless or wired systems for transport of voice, video, and data communications, network systems, requisite facilities, equipment, system controls, simulation, electronic commerce, and all related interactions between people and machines.

For budgeting purposes, IT expenditures include the following:

- IT hardware (computers, laptops, telephones, servers, networking equipment, etc.).
- Software (licenses, development of custom software).
- IT services (software-as-a-service, infrastructure-as-a-service, platform-as-a-service).
- IT contracts, including project management, quality assurance, independent verification and validation and other professional and consultative services related to information technology and/or telecommunications.
- IT staff or staff who will be performing IT functions.

IT investments must comply with IT policy for reuse

To support the reuse of existing state resources, all IT investments - including project IT expenditures - are expected to comply with IT statutes and policies. For a comprehensive list of state policies and standards, see WaTech technology policies. Some of the most frequently used requirements are listed here for convenience.

Use of the State Data Center - <u>State Technology Policy EA-02-03-S - Data Center Investments</u> outlines the requirements for agencies to locate physical servers and related equipment in the state data center. The policy describes the limited nature of equipment that may be housed at agency locations. These requirements do not apply to cloud-based services.

Radio, Radio over Internet Protocol (ROIP) and public safety communications investments.

Agencies must receive written approval from the State Interoperability Executive Committee (SIEC) before beginning any significant investment in radio, Radio over Internet Protocol or public safety communication systems development, enhancement, or acquisition. For these instructions, significant investments are defined as greater than or equal to \$250,000. Approval is required regardless of the funding source or whether the request is for additional funding or for a previously approved or funded effort. WaTech can provide more information about this requirement upon request. The SIEC can be contacted by emailing jon.lee@mil.wa.gov. (RCW 43.105.331).

Facial recognition. Agencies must file a notice of intent and an accountability report with the Technology Services Board (TSB) if they are procuring or developing facial recognition technology. The accountability report must include all elements included in RCW 43.386. Information on submitting reports to the TSB can be found at https://watech.wa.gov/facial-recognition.

Administrative and financial system approval. The Statewide Administrative and Accounting Manual (SAAM) Section 80.30.88 and WaTech Policy EA-122 require the approval of WaTech and OFM before an agency invests in a new or existing administrative/financial system. As part of the review process, agencies are required to demonstrate they have performed due diligence and research in investigating similar solutions that are available for reuse in state government. Requests will also be evaluated for their relationship to the One Washington program. This approval is required for both new investments and enhancements to existing systems.

This approval must be obtained prior to submission of a decision package and the approval letter attached to the decision package. To initiate a request, agencies may submit an IT Investment Intake and include a note in the description that this is related to a proposed decision package or send an email request to the WaTech Policy & Waiver mailbox. A table containing Administrative & Financial system categories and functions is below and can be found on the WaTech Website under Administrative and Financial Systems Definitions.

Administrative/financial category business capability	business function		
	Government accounting		
	General ledger		
	Capital asset management/fixed asset management		
Finance	Accounts payable		
	Accounts receivable		
	Cash flows		
	General ledger reconciliation		
	Cost estimate		
Management accounting	Cost management and control		
	Cost accounting/ activity based costing (ABC)		
Budantina	Budgetary control		
Budgeting	Performance budgeting		
	Appointment change		
	Benefits management		
11	Diversity management		
Human resources	Grievance		
	Hiring		
	Job application		

	Job classification			
	Payroll			
!	Recruitment			
	HR reporting, business intelligence, and HR visual analytics			
	Retirement			
	Separation/termination			
	Strategic workforce planning			
	Succession planning			
!	Telework/flexible work			
	Time and attendance			
	Training/development			
!	Travel management			
!	Wellness and safety information			
	Scheduling			
Enterprise risk management	Enterprise risk management			
Grant management	Grant management			
	Purchasing			
!	Contracting			
Procurement	Vendor management			
1 rocurement	Planning			
	Inventory management			
	Inventory control			
Performance audit	Performance audit			

DP content when there are IT costs (see page 1 of these instructions for definition of IT costs.)

Guidance on information to include in the decision package when there are IT costs. Responses within the body of the decision package will be included in the WaTech evaluation and priority ranking process:

- Within the decision package section entitled Package Description, include a description of the feasibility study, market research or other due diligence activities leading to the proposed technology solution. More detailed documentation of these activities should be included as attachments to the decision package.
- Within the detailed Assumptions and Calculations section, agencies should provide a summary of assumptions influencing the requested technology amounts.
- Within the Strategic and Performance Outcomes, agencies should identify how this proposed IT investment improves business outcomes within your agency. The decision package should provide specific examples of business outcomes in use within your agency, and how those outcomes will be improved because of this technology.

When developing the budget associated with the decision package, agencies should take onboarding and start up activities into consideration. It is not unusual for a project to take several months to onboard project staff and develop any required approval documents that are prerequisites to starting work.

Guidance on completing the IT addendum. Certain DPs containing IT costs as defined above must complete an IT Addendum using a Formstack survey on <u>WaTech's website</u>. This survey will generate a PDF document of responses, which must be submitted as an attachment accompanying the agency's decision package submittal. An IT Addendum must be completed for each qualifying decision package.

No IT addendum is needed for any decision package in the following two cases:

- 1. The agency's investments are solely for the purpose of purchasing equipment and software such as laptops, cell phones and applications that will be used by new FTEs.
- 2. The agency's investments are for the purpose of increasing IT FTE(s) to accommodate an agency expanding business operations.

In all other cases, DPs with IT costs must include a completed IT Addendum. The IT Addendum has five parts and is completed via a Formstack survey available on <u>WaTech's website</u>:

- Part 1 requires agencies to fill out the <u>25-27 IT Fiscal Estimate Workbook</u> with an itemized breakdown of information technology costs. This information is needed because the costs noted in the DP are likely a blend of IT and non-IT costs. This allows OFM and WaTech to meet reporting requirements on the IT costs.
 - The itemized 25-27 IT Fiscal Estimate Workbook is also available on the OFM budget forms website at https://ofm.wa.gov/budget-budget-instructions/budget-forms.
- Part 2 contains questions about facial recognition and the reuse of existing state resources. The answer to these questions will help WaTech and OFM determine if the decision package will be funded. In some cases, the agency will need to attach copies of supporting documents.
- Part 3 needs to be answered for all IT maintenance level DPs and contains questions that will be used for reporting by WaTech as required by RCW 43.88.092.
 - All policy-level DPs must answer the additional questions listed in Part 4 and Part 5.
- Part 4 needs to be answered for all IT policy-level DPs and contains questions that will be used for reporting as required by RCW <u>43.88.092</u>.
- Part 5 must be answered by all policy-level DPs and contains scoring questions that will be used to evaluate and prioritize IT DPs.

WaTech will review <u>all</u> DPs containing any IT costs. Through this process, other DPs may be identified as needing an IT addendum or be excluded from the prioritization process. In cases where a decision package is later determined to be an IT investment, but no IT addendum has been submitted, WaTech will contact the agency to request the IT Addendum and provide a deadline for submission.

After completing the Formstack survey, the agency will receive a PDF copy of their responses via email. Agencies must submit this PDF as an attachment to the associated decision package in the Agency Budget System (ABS). DPs submitted in ABS with an IT addendum and 25-27 IT Fiscal Estimate Workbook will be retrieved from that system by WaTech to complete the evaluation and prioritization process. Agencies will not have to perform additional work during the WaTech DP evaluation process.

IT Projects/systems/investments requiring consultation with WaTech Enterprise technology impact review before final submission of DPs. All policy-level DPs require a consult with WaTech. For each decision package, the agency must submit a request to WaTech Business Relationship Management team at watech.wa.gov with the subject line "DP Services Consult Request for 25-27 biennium (insert your agency name and Decision Package Title)."

In the body of the request, please provide the full name and phone number of the agency's point of contact. Also attach copies of all available documents the agency is using to support the DP request. A consultation will be conducted, and the outcome will include documentation summarizing the understanding of the investment and the impacts considered, which may include budgetary estimates for WaTech services. All consults and meetings must be completed by Aug. 31, 2024.

DP criteria

The criteria scoring scale being used by the WaTech to evaluate and rank DPs is available on the WaTech Decision Package Prioritization website. See <u>25-27 Decision Package Prioritization Criteria</u>. If you have additional questions on the decision package scoring process or criteria contact <u>WaTech's TBM Program Office</u>.

Statewide IT plan and technology budget

WaTech and the OFM budget division will work together to develop the Governor's 2025 27 IT plan and technology budget, as required by RCW 43.88.092. This document will be an appendix to the Governor's budget proposal that will include the following information:

- Agency detail of the previous biennium's IT expenditures will be obtained using existing data from the State's Technology Business Management Program.
- IT projects included in the Governor's 2021-23 budget using information contained in the associated DPs for each project.
- Budget information for existing IT projects under WaTech oversight, as reported by agencies to WaTech.

Agency chief financial officers and chief information officers should ensure that IT accounting and other data are accurate, as it will be published in the Governor's 2025-27 IT plan and technology budget.

One Washington

Background. One Washington, led by the Office of Financial Management, is an enterprise-wide transformation program focused on replacing the state's administrative systems (including finance, procurement, budget, human resources/payroll) technology with an Enterprise Resource Planning (ERP) system – Workday.

One Washington consists of two elements: transformation of business processes and implementation of an ERP to support those business processes.

By implementing an ERP and transforming the processes that support the state's business, One Washington will help ensure decision makers have access to data that is accurate and timely, standardize common business processes across agencies and enable improvements to citizen service delivery.

One Washington 2025-27 scope. The focus for the 2025-27 One Washington budget request is planned to include:

- 1) Phase 1A Core Financials Stabilization
- 2) Phase 1B Expanded Financials and Procurement implementation
- 3) Phase 2 Human Capital Management and Payroll planning and design

In scope. If your agency system(s) being remediated specifically related to One Washington administration functionality (budget, finance, procurement, human resources/payroll), please refer to the One Washington technology pool instructions.

Out of scope. If your agency's system(s) upgraded or modernized are outside the scope of One Washington functionality (budget, finance, procurement, human resources/payroll), please refer to the beginning of this chapter for guidance.

One Washington will provide up to date information regarding remediation funding criteria, phase functionality and systems to be remediated 2025-27 biennium in mid-June to project teams and fiscal staff.

One Washington 2025-27 budget request and related agency budget requests. All One Washington-related budget requests, which include agency remediation requests, must be submitted to One Washington to be considered for inclusion in the consolidated enterprise-wide One Washington decision package.

One Washington will provide more information in mid-June 2024 regarding applying for funding to support Phase 1A Stabilization, Phase 1B implementation, and Phase 2 planning. This will include an inventory of Workday-impacted systems to determine their remediation work plan(s), schedule(s), and related resource needs.

For more information, contact your One Washington agency point of contact, or the One Washington Budget Manager.

Chapter 11

CENTRAL SERVICES

As of the 2024 supplemental budget, over \$1.8 billion was provided to more than 100 state agencies to pay for 40 services (sees table at the end of this chapter for more information). This chapter will increase understanding of central services and their requirements for budget submittals. If you have questions on your agency's budget submittal requirements concerning central services, please contact your OFM budget advisor.

What are central services?

Central services (CS) are core services provided by a centralized agency to support other state agencies in conducting their operations and missions. These are services like administrative hearings, auditing, information technology, legal, statewide financial systems, and worker's compensation, as well as some financial, human resources, and IT services tailored for smaller agencies.

By having agencies specialize in the delivery, compliance, and programming of certain services, the services become more cost effective, efficient, and consistent for the entire state. For example, by having a single state internet network for all state agencies to use monitored by a team of cyber security professionals, we prevent the need for every state agency to setup their own internet network, which creates efficiencies and economies of scale.

The central services model. The central services model (CSM) is a budgeting tool to estimate the spread of funding and costs for central services across state agencies based on CS provider methodologies.

Agencies that are CS providers. For this chapter's purposes, nine agencies are considered CS providers. The specific central services funded through the state CSM are located at the end of this chapter. In addition to those central services, these agencies provide many other services to achieve their agency missions.

- Office of the Attorney General
- Department of Enterprise Services
- Department of Labor and Industries
- Office of Administrative Hearings
- Office of Financial Management
- Office of the Governor (new in 2023-25 budget)
- Office of the Secretary of State
- Office of the State Auditor
- Washington Technology Solutions (formerly Consolidated Technology Services)

CS provider charges outside of the CSM. Yes, agencies do not receive funding for all activities and services that CS providers offer, particularly for items where an agency determines how much to use the service. Some of the services that fall into this category are usage based so costs can sometimes escalate quickly. A list of examples of these charges is below; however, the list is not all-inclusive. If there are questions regarding invoices, please contact the CS provider for additional information. Budgeting for these charges is the responsibility of the agency receiving the service.

Examples of frequently asked about fee-for-service offerings **not** funded through CS:

AGENCY	CHARGE		
Office of the Attorney General	Short-term attorney services. One-time legal representation is typically funded directly in the agency's budget. Agencies can request and obtain additional representation funded outside of the CSM.		
Washington Technology Solutions	State data center usage. While the cost of the debt service of the state data center and its general operations are funded through the CSM, the fees charged for server enclosure, power consumed, and related items at the state data center are not funded through the CSM.		
Department of Enterprise Services	Motor pool . Agencies use the state's centralized <u>fleet service</u> instead of owning their own vehicles. Agencies can decide how much of this service to use; therefore, it is not funded through central services.		
	Consolidated mail services. Agencies use the state's centralized mail services to deliver mail instead of doing it themselves. Agencies can decide how much of this service to use; therefore, it is not funded through central services.		
Office of Financial Management	Personnel services charge. This charge funds many <u>statewide human</u> <u>resources services</u> such as classification, compensation, workforce data, civil service rules, recruitment, and other policy functions. Agencies with classified positions must pay this charge.		
	Labor relations fees. Fees charged by the labor relations unit are for labor relations services, such as biennial contract negotiations and bargaining on grievances and other union issues.		

Does my agency receive funding for central services? If so, in which budgets? State agencies in the legislative, judicial, and executive branches, as well as universities, community, and technical colleges, receive funding in the operating and transportation biennial, first supplemental and carry forward budgets. The capital budget is not adjusted.

Where in the budget would I find my central services amounts? After the release of the Governor's proposed budget and the enacted legislative budget, OFM posts a report on the OFM website of updated CS funding levels that include each individual agency and a statewide roll-up.

Within the budget, each CS provider agency has their own dedicated budget item code. New funding is found by these budget item codes. Some budget item codes include multiple central services.

Code	Budget Item Title	Central Service Agency
92A	State Data Center Debt Service	Washington Technology Solutions
92C	Archives/Records Management	Office of the Secretary of State
92D	Audit Services	Office of the State Auditor
92E	Attorney General	Office of the Attorney General
92G	Administrative Hearings	Office of Administrative Hearings
92J	WaTech Central Services	Washington Technology Solutions
92K	DES Central Services	Department of Enterprise Services
92R	OFM Central Services	Office of Financial Management
92S	Worker's Comp	Department of Labor and Industries
92W	GOV Central Services	Office of the Governor
92X	Self-Insurance Premium	Department of Enterprise Services

When are these calculated and when do I receive funding? The enacted legislative budgets distribute funding to agencies for changes in central services. Central service funding at the end of each budget becomes the new base for the next budget. Funding for central services is adjusted in the biennial, first supplemental budgets, and carry forward budgets but it is not adjusted in the second supplemental. At the end of the biennium, an agency could have a positive or negative variance as some CS are allocated estimates and not directly tied to actual usage and cost.

How CS budget amounts are determined. Each CS has a methodology for how funding is estimated and distributed through the CSM. Some CS are allocated based on a statewide data point such as the number of staff in Thurston County. Other CS are allocated based on CS provider methodology based on data points such as historical usage or anticipated audits. This creates what is known in the CSM as the allocation split. This represents how OFM, and the Legislature will allocate CS funding and costs among agencies. A table of the methodologies is available at the end of this chapter.

Actual invoices, however, are based on usage and may vary from these estimates. Agencies shall pay these invoices in a timely manner and in full as they would pay any other vendor.

Why are charges spread this way? Costs for services delivered by the CS provider must be paid in some manner and the methodology used is the CS provider's best way to estimate a fair way to charge.

What if my agency estimates overspending our allocation split amount? Agencies that anticipate requiring an extraordinary level of service should contact that CS provider to discuss the nature and scope of the need as soon as possible. This will allow time for consideration before budget decisions are made for both agencies to appropriately cover the costs of the expected services.

When does my agency submit a fund split for CS? Where is the form I use? Leading up to the biennial budget submittal, OFM will send out a template that agencies must use. Currently, that document is a Microsoft Excel worksheet. It is important to submit fund splits using the template as it has macros that help compile the data to load into the CSM. Agencies must review the fund splits against how the agency paid the CSM invoices and update the spreadsheet as necessary. Please include an explanation if there are significant changes from your previous fund split or if they do not align with past expenditures. Legislative fiscal staff and OFM will review your updates and may contact you with questions. Even if your agency's fund split has not changed, OFM still requires written confirmation of the desired fund splits during the biennial budget submittal. Please send updated fund split information to your assigned OFM budget advisor with a copy to Tyler Lentz.

For the supplemental budgets, fund splits are not updated; however, please contact your agency's <u>OFM advisor</u> if you have identified an issue or need to update. OFM and the legislature use the information to ensure that the funding adjustments made in the budget are reflective of the percentages each agency must use for these costs.

How the Central Service Model works. The CSM is a budgeting tool to spread costs for CS. It uses the Allocation Split from the CS provider and the Fund Split from the agency to spread funding for CS.

Example 1: \$100 was appropriated to WaTech for an IT training program to serve statewide IT staff. In this case, the methodology of the allocation split is the percentage of statewide IT staff. The Department of Social and Health Services (DSHS) has 18% of the statewide IT staff, therefore they would receive \$18 (\$100 * 18%). The funding source(s) of that \$18 come from the fund split form submitted by DSHS during the biennial budget submittal. If the fund split submitted was split 50% General Fund-State and 50% General Fund-Federal, DSHS would receive appropriations for \$9 GFS and \$9 GFF for this item.

How can I see my base funding and amount by fiscal year? The CSM carries forward biennial amounts by state agency, but not detailed by fiscal year, so this data point is not available. The assumption is that FY splits are even due to each biennium's carry-forward level adjustments. However, during the allotment process, customer agencies are encouraged to make their best guess based on what they know about how their agency uses or consumes a service.

How can my agency receive funding for a new central service? Sometimes agencies want to join a service that receives funding through the CSM, such as the small agency IT service that Washington Technology Solutions offers. In these instances, please reach out to the CS provider and your OFM budget advisor about becoming a new customer.

My agency's consumption of a service didn't change but we received additional funding. Like all state agencies, CS providers receive funding for things above their existing base budget such as global compensation items. Additionally, there are other services that must be paid for that benefit state agencies and the public. These costs are distributed to state agencies using a prescribed methodology.

Example 2: Statewide human resource staff receive a targeted class wage increase that will cause OFM and DES statewide human resource efforts to cost \$100 more. In this case, the methodology of the allocation split is the percentage of total statewide staff. The Department of Corrections has 12% of the total statewide staff, therefore they would receive \$12 (\$100 * 12%).

The funding source of the \$12 would come from the fund split form submitted during the biennial budget submittal. If the fund split submitted was 100% GFS, DOC would receive appropriation for \$12 GFS for this item.

Risk management and self-insurance premiums

DES administers the state's enterprise risk management (ERM) and self-insurance liability programs. For more information about these programs, please contact DES Risk Management.

How self-insurance premiums are calculated. Actuaries prepare estimates for self-insurance premiums that will be shared when available. Agencies do not need to submit decision packages (DPs) for routine self-insurance premium adjustments as any cost adjustment will be handled through the central service model and distributed appropriately to agency budgets as necessary.

What if your agency anticipates an extraordinary risk management cost? Request funding for extraordinary ERM-related costs in a separate policy level DP (e.g., unexpected costs related to implementing ERM programs or unexpected costs related to specific risks and their associated treatment plans)

If your agency anticipates extraordinary ERM costs, are there other requirements in addition to drafting and submitting a DP? Yes, agencies must submit an ERM update with their budget submittal after first submitting it to DES' Office of Risk Management (ORM). The update should be a one-page submittal describing three major risks that could affect the agency's ability to achieve its strategic objectives/goals on time and any existing or proposed initiatives to address these risks. When submitting a request concerning enterprise risk management, please do not include confidential information related to specific claims or lawsuits. Agencies must seek advice from agency legal staff if there are questions about confidentiality issues. Email a copy of the update to ORM prior to submitting your agency's budget request.

Resources. ORM can provide a loss history profile of agency losses, including pending claims. For additional risk management information and resources, visit the ORM <u>website</u>. ORM staff members are available to assist you with interpreting loss trends and developing risk management goals at 360-407-9199.

Worker's compensation premiums. The Department of Labor and Industries administers the statewide Worker's Compensation program. Actuaries prepare estimates used to determine premiums and funding for agencies to pay worker's compensation premiums through the central service model. Premium adjustments will be processed through the central service model and distributed to agencies accordingly. For more information about these rates, please visit their frequently asked questions website or reach out directly to the agency.

Determining if CS charges impact your agency. Agency financial records show payments made for services. In addition, some agencies have invoices publicly available at the following websites:

Washington Technology Solutions	https://apps.des.wa.gov/watechar/
Department of Enterprise Services	https://apps.des.wa.gov/ar/
Office of Financial Management	https://apps.des.wa.gov/ofmar/

Required information for central service provider agencies. CS providers must maintain properly documented methodologies for each service they provide, including how the methodology billing was determined. Total revenues must match estimated billing costs. Agencies that administer central services must provide OFM with a worksheet detailing proposed charges by agency, and a detailed explanation of significant changes that have occurred since the last adjustment to the model.

For accounts where the central service model is the only funding source, total revenues must match estimated billing costs. OFM will provide a formatted spreadsheet and instructions to CS providers for their use in preparing this list.

Questions about central services. If the question is regarding invoicing or a specific service, reach out to the agency contact provided on the invoice of the service. If the question is about the broader funding of the CSM, reach out to your <u>agency's OFM advisor</u> and the <u>OFM budget advisor</u> for the CSM.

Agency	Central Service Item and Description	Allocation or Fee-for- Service	Methodology Description
Office of the Attorney General	Legal services. Used to provide funding for agencies requiring long-term representation on legal issues. Funding for short-term needs is typically provided directly in the customer agency's budget.	Fee-for- Service	The Office of the Attorney General provides an estimate of anticipated workload using various factors. Agencies requiring funding for legal representation must coordinate their budget submittal with the ATG.
Department of Enterprise Services	Campus contracts. This fee funds the cost of fire services provided by the Olympia Fire Department and elevator maintenance for buildings located on the capital campus.	Allocation	Agency percentage of total Thurston County FTEs and agency occupancy in DES managed buildings.
Department of Enterprise Services	Campus rent. This fee covers utilities and supports the operations and maintenance of facilities located on the capital campus.	Allocation	Agency occupancy in DES managed buildings.
Department of Enterprise Services	Campus parking. This fee supports the operations and maintenance of the parking facilities on campus.	Allocation	Agency occupancy in DES managed buildings.
Department of Enterprise Services	Capital campus childcare. Owned by DES and operated by a non-profit organization, this allocation funds the maintenance of the capital campus childcare center on Maple Park Avenue.	Allocation	Agency percentage of total Thurston County FTEs.
Department of Enterprise Services	Capital project surcharge. This surcharge supports the cost of capital projects.	Allocation	Agency occupancy in DES managed buildings in Thurston County.
Department of Enterprise Services	Enterprise applications fee. This fee covers the cost of enterprise systems that support all agencies.	Allocation	Agency percentage of total statewide FTEs (higher education count includes only administrative FTEs).
Department of Enterprise Services	Financing cost recovery. This service item funds the debt service related to the construction, renovation, and occupancy of certain space owned and managed by DES. Not eligible for federal match.	Allocation	Agency occupancy in DES managed buildings that incur debt financing.

Agency	Central Service Item and Description	Allocation or Fee-for- Service	Methodology Description
Department of Enterprise Services	Perry Street Day Care. Owned by DES and operated by a non-profit organization, this allocation funds the maintenance of the capital campus childcare center.	Allocation	Agency percentage of total Thurston County FTEs.
Department of Enterprise Services	Personnel services. This service item funds the Employee Assistance Program (EAP) and statewide training.	Allocation	Agency percentage of total statewide FTEs (executive branch agencies only).
Department of Enterprise Services	Public and historic facilities. This service item funds the maintenance and operations of the public spaces on capital campus. A small portion of this item also supports the capitol campus visitor services and civic education program.	Allocation	Agency percentage of total Thurston County FTEs.
Department of Enterprise Services	Real estate services . This service item funds lease renewal services to agencies.	Allocation	Weighted three-part index based on number, square footage, and value of leases.
Department of Enterprise Services	Risk management administration. The administrative fee supports statewide risk management activities and the staff who provide these services as well as reviewing and processing tort claims.	Allocation	Based on actuary study (\$2,000 minimum).
Department of Enterprise Services	Self-Insurance Liability Account. Pays for tort claims filed against the state and related legal costs.	Allocation	Based on actuary study (\$2,000 minimum).
Department of Enterprise Services	Security on campus. This service item funds the campus security contract with the Washington State Patrol and a Security Operations Center.	Allocation	Agency percentage of total Thurston County FTEs and agency occupancy in DES Managed buildings.
Department of Enterprise Services	Small agency financial services. DES provides small agencies with budget, accounting, and payroll services.	Allocation	Payroll - Agency percentage of total FTEs served. Budget - Two-part index; budget size and complexity. Accounts Payable/Receivable - Agency percentage of total number of transactions processed.

Agency	Central Service Item and Description	Allocation or Fee-for- Service	Methodology Description
Department of Enterprise Services	Small agency human resources. DES provides small agencies with human resource services.	Allocation	Agency percentage of total FTEs served.
Department of Labor and Industries	Workers' compensation. Type of insurance providing wage replacement and medical benefits to employees injured in the course of their employment.	Allocation	Actuaries prepare cost estimates for this item. The agency sends this information to OFM.
Office of Administrative Hearings	Administrative hearings. Acts as our state's "central panel" organization; provides judges independent from state agencies that adjudicate claims or disputes involving administrative law.	Fee-for- Service	Estimates prepared by the agency of anticipated workload for the biennium. Uses a three-tiered billing model to charge for costs. The agency sends this information to OFM.
Office of Financial Management	Central service. Covers certain agency facing services at OFM.	Allocation	Total cost times each agency's percentage of total statewide FTEs (higher education count includes only administrative FTEs).
Office of Financial Management	Enterprise systems rates. Access and support for statewide financial, budget, contract, procurement, reporting and payroll systems.	Allocation	Total cost times each agency's percentage of total statewide FTEs (higher education count includes only administrative FTEs).
Office of Financial Management	ERP financing. Costs for the One Washington program which encompasses the replacement of the state's enterprise financial systems.	Allocation	Total cost times each agency's percentage of total statewide FTEs (higher education count includes only administrative FTEs).
Office of the Governor	Office of Equity central services. Support resources for state agencies to develop the statewide approach for equitable outcomes for all Washingtonians.	Allocation	Total cost times each agency's percentage of total statewide FTEs (higher education count includes only administrative FTEs).
Office of the Secretary of State	Archives and records management. Provides document storage within the state archives.	Both	Composite index of box fees and statewide FTEs.
Office of the State Auditor	Auditing services. Performs audits of state agencies and local governments.	Fee-for- Service	Based on agency's projected work plan and additional work to be performed, such as adding an agency to the audit plan).

Agency	Central Service Item and Description	Allocation or Fee-for- Service	Methodology Description
Washington Technology Solutions	Central services. Adjustment for lease costs at 1500 Jefferson office building that are above market rates.	Allocation	Total cost times each agency's percentage of total statewide FTEs (higher education count includes only administrative FTEs).
Washington Technology Solutions	Enterprise architecture and innovation. State resource for IT architectural development, cloud consulting services, and provision of geospatial and open data resources.	Allocation	Charge allocated based on agency IT FTEs. For institutions of higher education (both the four-year institutions and the community and technical college system), only IT FTEs that support administrative functions of the institutions are counted. Instructional staff, hospital staff, and other non-administrative portions of the agencies are exempt from the FTE counts.
Washington Technology Solutions	Enterprise cloud services. Central service item created in the 2022 Supplemental budget to establish the Cloud Services Broker and Cloud Training programs.	Allocation	Cloud Services Broker funding was allocated to agencies based on total agency IT spend. Cloud Training funding was allocated based on agency IT FTEs.
Washington Technology Solutions	Enterprise data management. Provides official state open-governmental data portal. Data.wa.gov is available free to all agencies to publish and communicate their public data, reports, and more.	Allocation	Charge allocated based on agency IT FTEs. For institutions of higher education (both the four-year institutions and the community and technical college system), only IT FTEs that support administrative functions of the institutions are counted. Instructional staff, hospital staff, and other non-administrative portions of the agencies are exempt from the FTE counts.
Washington Technology Solutions	Enterprise security infrastructure. Hardware and software vulnerability scanning platform that enables agency security teams to identify where vulnerabilities reside across their information technology network.	Allocation	Total cost times each agency's percentage of total statewide FTEs (higher education count includes only administrative FTEs).
Washington Technology Solutions	Enterprise system rates. Includes secure file transfer, mainframe, and Access Washington.	Allocation	Total cost times each agency's percentage of total statewide FTEs (higher education count includes only administrative FTEs).

Agency	Central Service Item and Description	Allocation or Fee-for- Service	Methodology Description
Washington Technology Solutions	Global information systems. Provides agencies a shared geospatial portal; does not fund the Washington Master Addressing Service (WAMAS) or Washington Geographic Information Council (WAGIC).	Allocation	The agency provides a recommendation based on estimated or anticipated agency use.
Washington Technology Solutions	Microsoft Office 365. Provides agencies in the Enterprise Shared Tenant access to shared resources - such as operating systems, software applications and maintenance - in the M365 cloud environment.	Allocation	Total cost of licenses, including administration and tracking, divided by the number of licenses provided to each agency.
Washington Technology Solutions	Office of Cybersecurity. Sets statewide information technology standards and policy, monitors the state network to detect, prevent, and respond to cyberattacks, notifies affected agencies in the event of a cyber-attack, assists in system recovery, and performs security design reviews and risk assessments.	Allocation	Agencies with 50+ FTEs pay a yearly base fee of \$2000. The remaining cost of the office is allocated based on the agency's number of budgeted FTEs.
Washington Technology Solutions	Security gateway. Includes Secure Access Washington, web application firewall services, reverse proxy services, adaptive authentication, and security certificates. Knowledge-based authentication is not included in this allocation.	Allocation	All agencies with more than 50 FTEs pay a base fee of \$1,500 plus a per FTE fee and a per application fee.
Washington Technology Solutions	Small agency IT services. Provides tailored supports to meet the information technology needs of small agencies, including full desktop support, server support, Chief Technology Officer, and cyber security.	Allocation	Total service cost divided by each participating agency's percentage of FTEs.
Washington Technology Solutions	State Data Center debt service. Debt service for the SDC shared by state agencies. Not eligible for Federal Match.	Allocation	Funding for the State Data Center is based on total agency IT spend. Agencies document their IT expenditures by coding transactions as project type X or Y in AFRS.

Agency	Central Service Item and Description	Allocation or Fee-for- Service	Methodology Description
Washington Technology Solutions	State network . Provides staffing, equipment, and maintenance for the state network.	Allocation	Annual cost to support the network core is the cost divided by each agency's percentage of statewide FTEs and transport support is based on each agency's connectivity fee schedule.
Washington Technology Solutions	State Privacy Office. Central point of contact for state agencies on policy matters related to data privacy and data protection. Responsible for privacy principles and best practices of data protection.	Allocation	Charge allocated based on agency IT FTEs. For institutions of higher education (both the four-year institutions and the community and technical college system), only IT FTEs that support administrative functions of the institutions are counted. Instructional staff, hospital staff, and other non-administrative portions of the agencies are exempt from the FTE counts.
Washington Technology Solutions	Strategy and management. Sets statewide policy and strategic direction concerning information technology, technology business management, and IT project oversight. Manages major information technology projects.	Allocation	Charge allocated based on agency IT FTEs. For institutions of higher education (both the four-year institutions and the community and technical college system), only IT FTEs that support administrative functions of the institutions are counted. Instructional staff, hospital staff, and other non-administrative portions of the agencies are exempt from the FTE counts.

OTHER BUDGET REPORTS

Reports in this section include additional requirements, statutory or data not included in other forms. These instructions apply only to agency budgets with the indicated funds or activities. Samples are shown here or at OFM's forms webpage.

Nonbudgeted local fund summaries

Nonbudgeted local fund summaries (RCW 43.88.030(1)(f)). The nonbudgeted local fund summary is used to summarize financial data for nonbudgeted (nonappropriated/nonallotted) local funds outside the state treasury. Data can be entered in an Excel spreadsheet available on OFM's forms webpage. This information will be displayed in the Governor's budget document.

Instructions

- **A. Narrative description.** In account code number sequence, list all nonbudgeted local accounts in the agency. Include the full title of each account, a brief description of the purpose and source of revenue and the statutory authority.
- **B. Summary financial statement.** In addition to the narrative descriptions described above, prepare a summary financial statement of fund balances on the nonbudgeted local format summary <u>form</u>. List each nonbudgeted local fund by fund code sequence.

The fund balances shown for July 1, 2021, and June 30, 2023, should be reported on a modified GAAP basis. (Refer to Chapter 7). An Excel template for this requirement is available on the budget forms <u>webpage</u>.

State matching requirements for federal funding

State matching requirements for federal funding (RCW 43.88.090(1)). Agencies must provide a list of any state matching requirements for federal grants (both operating and capital) they receive. Include this information in your budget submittal.

The data include:

- Federal Fund by Appropriation Type:
 - » 0 Federal Block Grants
 - » 2 Federal
 - » 5 DSHS Other Federal
 - » 8 Federal ARRA
 - » A Family Support / Child Welfare
 - » C Medicaid
 - » D-TANF
 - » E Child Care
 - » J Federal Stimulus Direct
 - » K Federal Stimulus Indirect
- Activity inventory number for the most significant activity(s) using the grant in the operating budget.
- Amount shown by federal and state fiscal year.
- State match amount required in each of four state fiscal years.
- Account code of state match source.

An Excel template for this requirement is available on the budget forms webpage.

New Direct pay tax credits

Under the federal Inflation Reduction Act of 2022 (P.L. 117-169), new and expanded tax credits for clean energy technologies are available to tax-exempt and government entities. This 10-year program referred to as "direct pay" (or "elective pay") gives tax-exempt and governmental entities that do not owe federal income taxes the ability to receive a payment equal to the full value of tax credits for building qualifying clean energy projects or making qualifying investments. State agencies can receive tax-free cash payments from the IRS for clean energy tax credits earned, when all requirements are met, including a pre-filling registration requirement.

Eligible projects likely relevant to state agencies include the purchase of electric vehicle fleets, electric vehicle infrastructure, and renewable energy projects such as wind, solar, geothermal, and energy storage. <u>IRS Publication 5817-G</u> provides a brief description of tax credit provisions for direct pay. The 13 applicable tax credits fall into four categories:

- Energy Generation & Carbon Capture
 - » Production Tax Credit for Electricity from Renewables (45)
 - » Clean Electricity Production Tax Credit (45Y) 2025 onwards
 - » Investment Tax Credit for Energy Property (48) pre-2025
 - » Clean Electricity Investment Tax Credit (48E) 2025 onwards
 - » Low-Income Communities Bonus Credits (48(e), 48E(h))
 - » Carbon Oxide Sequestration (45Q)
 - » Zero-Emission Nuclear Power Production Credits (45U)
- Manufacturing
 - » Advanced Energy Project Credit (48C)
 - » Advanced Manufacturing Production Credit (45X)
- Vehicles
 - » Credit for Qualified Commercial Clean Vehicles (45W)
 - » Alternative Fuel Vehicle Refueling Property Credit (30C)
- Fuels
 - » Clean Hydrogen Production Tax Credits(45V)
 - » Clean Fuel Production Credit (45Z) 2025 onwards

The 2024 supplemental capital budget (Sec. 8008, chapter 375, Laws of 2024) directs OFM to work with agencies to collect a list of qualifying projects and complete the steps necessary to file an annual tax return for 2023 and 2024. Funds received from direct pay tax credits will be deposited into the Inflation Reduction Elective Pay Account (Fund 28V). Agencies must identify decision packages (DPs) in their operating and transportation budgets which may qualify for direct pay with their budget submittals in ABS. Agencies must list these DPs in the <u>Direct Pay Tax Credit Decision Packages spreadsheet</u>. Include all information requested and indicate that DPs are eligible for direct pay in the package description. If you have questions about these instructions or eligibility, contact your assigned <u>OFM budget advisor</u>.

Additional federal receipts reporting requirements

RCW <u>43.88.096</u> requires that designated agencies submit additional information related to receipt of federal funds. The requirements include:

- 1. Reporting the aggregate value of federal receipts the agency estimated for the ensuing biennium.
- 2. Developing plans for operating the designated state agency if there is a reduction of:
 - A. 5 percent or more in the federal receipts that the agency receives; and
 - B. 25 percent or more in the federal receipts that the designated state agency receives.

Designated state agencies subject to this requirement are:

- Department of Social and Health Services
- Department of Health
- Health Care Authority
- Department of Commerce
- Department of Ecology
- Department of Fish and Wildlife
- Department of Early Learning
- Office of Superintendent of Public Instruction (OSPI) (the report by OSPI must include the information required for each school district in the state)

An Excel template for this requirement is available on the budget forms webpage.

Other budget reports and data

Updating agency descriptions. Agency descriptions and missions must be published as part of the budget document. Instructions for updating the agency descriptive text in ABS can be found in Appendix 4.

THE HEAL ACT REQUIREMENTS

Action and investments related to programs that address or may cause environmental harms or benefits

The Healthy Environment for All Act (HEAL Act), Chapter 314, Laws of 2021 (RCW 70A.02) was adopted for the following purposes:

- Reduce environmental and health disparities in Washington state and improve the health of all Washington state residents. Ensure policy and program decisions, environmental reviews, funding decisions, and permitting decisions meaningfully engage communities and identify and address environmental health disparities in overburdened communities and vulnerable populations.
- Reduce environmental harms and increase environmental benefits to Tribes.
- Track and measure implementation of environmental justice actions in state agencies and outcomes for Tribes and communities.

The following state agencies are "covered" and "opt in" agencies that must implement the requirements of the HEAL Act:

- Department of Ecology
- Department of Agriculture
- Department of Commerce
- Department of Health

- Department of Natural Resources
- Department of Transportation
- Puget Sound Partnership
- Office of the Attorney General

If state agencies not specifically covered by the law opt in to follow the HEAL Act requirements, they are obligated to follow the law.

Under <u>RCW 70A.02.080</u>, beginning on or before July 1, 2023, the identified agencies must, where practicable, take specific actions when making expenditure decisions or developing budget requests to OFM and the Legislature for programs that address or may cause environmental harms or provide environmental benefits. Covered agencies must also consider any guidance developed by the Environmental Justice Council and the Environmental Justice Interagency workgroup under <u>RCW 70A.02.110</u>.

Agencies required to comply that are considering a significant agency action initiated after July 1, 2023, are required to conduct an environmental justice assessment. RCW <u>70A.02.010(12)</u> defines significant agency actions as the following:

- The development and adoption of significant legislative rules as defined in RCW <u>34.05.328</u>.
- The development and adoption of any new grant or loan program that the agency is explicitly authorized or required by statute to implement.
- A capital project, grant, or loan award costing at least \$12,000,000.
- A transportation project, grant, or loan costing at least \$15,000,000.
- The submission of agency request legislation to the Office of the Governor or OFM for approval.
- Any other agency actions deemed significant by a covered agency consistent with RCW 70A.02.060.

To date, the Environmental Justice Council and the Environmental Justice Interagency workgroup have not developed guidance related to funding decisions and budget requests. However, the Environmental Justic Council will be developing its priorities for state agency budget requests this summer and fall.

To help agencies determine how their budget requests impact overburdened and tribal communities, the Governor has issued <u>Directive 24-11</u> which provides a map and guidance for identifying overburdened communities under the HEAL and Climate Commitment acts This guidance and map can be <u>downloaded</u> from OFM.

To help OFM understand how budget requests submitted by covered agencies address HEAL Act requirements, covered and opt-in agencies are required to complete additional questions when submitting their decision packages (DPs). These questions are shown below and are in addition to the equity-related questions required of all agencies.

If you answer YES to any of the first three questions, please answer the six additional questions and submit them as an attachment through ABS.

- 1. Is this DP package part of an agency request legislation that is required to complete an environmental justice assessment (RCW <u>70A.02.010</u>(12)?
- 2. Is this DP package requesting funding to support another significant agency action that is required to complete an environmental justice assessment (RCW <u>70A.02.010(12)</u>?
- 3. Is this DP requesting funding for a program/project/activity that may provide environmental benefits or reduce, mitigate, or eliminate environmental harms, (that is not a significant agency action)? Note: This may include DPs for programs not purposely directed to provide environmental benefits but may have an indirect or unintentional impact.

If you answer YES to any of the above questions, please complete these additional questions.

- Please describe specific likely or probable environmental harms and/or benefits related to your DP and the associated health impacts to overburdened communities and vulnerable populations.
- 2. Please describe the estimated percentage and amount of the requested funds that will go towards creating environmental benefits in overburdened communities and vulnerable populations as defined in OFM's OBC map or as determined by the agency. If applicable, please include your methodology for making this estimate, including project/award lists if available.
- 3. Please describe any potential significant impacts to Indian Tribes' rights and interest in their Tribal lands, as well as traditional practices.
- 4. Describe how your agency engaged with Tribes in developing this proposal, including offers for Tribal consultation including timelines, methods for feedback, and mechanisms for Tribes to express concern, opposition, or support., and any direction provided by Tribes through this engagement.
- 5. If the DP is part of agency request legislation or supports another significant agency action that is required to complete an environmental justice assessment under RCW <u>70A.02.010</u>(12), please submit the assessment as an attachment in ABS.

6. If the DP is part of agency request legislation or constitutes a significant agency action that is required to complete an environmental justice assessment, please describe how your agency used the environmental justice assessment process to eliminate, reduce, or mitigate environmental harms and equitably distribute environmental benefits. If your agency determined that you were unable to eliminate, reduce, or mitigate environmental harms and equitably distribute environmental benefits, please provide a justification for not doing so.

Chapter 14

PUGET SOUND RECOVERY & SALMON STRATEGY REQUIREMENTS

Puget Sound recovery

Additional budget submittal and reporting requirements to OFM and Puget Sound Partnership. RCW 90.71.320 requires state agencies that are responsible for implementing elements of the Action Agenda to provide to the Partnership their estimates of the actions and budget resources needed for the forthcoming biennium to implement their portion of the Action Agenda. The statute also requires agencies to seek the concurrence of the Partnership in the proposed funding levels and sources included in this proposed budget.

Per section 309 of the 2023-25 enacted operating (ESSB 5187), "the Puget Sound partnership shall provide the governor and appropriate legislative fiscal committees a single, prioritized list of state agency 2025-2027 capital and operating budget requests related to Puget Sound recovery and restoration" by October 15, 2024.

The Partnership will send detailed instructions to affected agencies by mid-July for submitting Puget Sound-related budget requests, including the criteria the Partnership will use to prioritize requests. In accordance with RCW 90.71.320, and to facilitate the Partnership's mandated budget request prioritization process, all agencies requesting budget changes related to Action Agenda implementation must provide information and engage with OFM and the Partnership as described below. These requirements apply to both operating decision packages and capital project requests.

Submittal to OFM

- In the RecSum text (for operating) and agency summary (for capital), include the statement, "Related to Puget Sound Action Agenda Implementation."
- In the narrative justification, under "Other important connections or impacts" (for operating) and the project description, under question 9 (for capital), include the following:
 - » A response to the question, "Is the request related to Puget Sound recovery?"
 - » An explanation of how the budget request relates to Action Agenda strategies, actions, and program targets; Science Work Plan actions; and the Puget Sound Vital Signs. Budget requests that include multiple Action Agenda or Science Work Plan components must provide information to distinguish each component, including dollar amounts, FTEs, and fund source by fiscal year. This includes Puget Sound-related monitoring and program evaluation requests.
 - » An estimate of the amount of the budget request that impacts Puget Sound, including dollar amounts, FTEs, fund source by fiscal year and an explanation of the methodology used to determine the Puget Sound portion. This is particularly important for programs and requests that cover multiple geographic areas, such as shoreline master program updates and forest practices regulation. See the Puget Sound reference map.
- Send an email with copies of all Puget Sound budget requests to OFM by your designated budget submittal due date. OFM contact information is provided later in this section.

Submittal to the Partnership

In addition to the above submittal to OFM, the Partnership requires the following:

- Complete a cloud-based template (Smartsheet®) summarizing all your agency's Puget Sound-related budget requests submitted to OFM for prioritization. The Partnership will email a link to the Smartsheet® template and instructions to affected agencies by mid-July.
- To ensure Puget Sound budget requests align with the Action Agenda, all agencies requesting operating and capital budget changes that implement the Action Agenda or affect Puget Sound recovery are required to consult with the Partnership prior to submitting their budget requests to OFM. Partnership staff will contact agencies to schedule meetings to discuss the budget process and proposed budget requests during the summer of 2024.

Action Agenda implementation financial reporting requirements to the Partnership for Ongoing Programs. The Puget Sound Partnership engages with agencies responsible for administering ongoing programs recognized in the Action Agenda to provide budget information related to the inventory of recovery actions. The Partnership will contact agencies in early 2025 to provide information for final budgeted amounts for the 2023-2025 biennium.

Sheridan Tabor, Chief Financial Officer, Partnership, (360) 706-4955

Alex Mitchell, Adaptive Systems and Accountability Program, Partnership, (360) 706-3334

Matthew Hunter, Budget Assistant to the Governor (operating), OFM, 360-529-7078

Shelly Willhoite, Budget Assistant to the Governor (capital), OFM, 360.890.2386

Governor's salmon strategy

New Additional budget submittal and reporting requirements to OFM and the Governor's Salmon Recovery Office

In 2021, Governor Inslee updated the <u>statewide salmon strategy</u> (strategy) to renew and strengthen the State's commitment to salmon recovery. The updated strategy expands priorities to include climate resiliency, addresses known threats, honors commitments to tribes, and is broadly consistent with regional recovery plans. The Governor's Salmon Recovery Office (GSRO) is identified in statute (<u>RCW 77.85.030</u>) and in the strategy as the lead agency to maintain and implement the strategy.

Section 305(4) of the 2023-25 enacted operating budget (ESSB 5187) provides additional direction to implement the strategy by convening the natural resource subcabinet and developing a biennial workplan. The workplan is a summary of statewide priorities with a recommended budget for salmon recovery that aligns with tribal priorities and federally approved salmon recovery plans.

Additional budget submittal and reporting requirements to the GSRO

The GSRO will send detailed instructions to agency subcabinet leads by mid-June for submitting salmon recovery related budget requests. Agency subcabinet leads will submit proposed budget requests to GSRO mid-July. GSRO staff will work with subcabinet leads to review and determine which proposals are implementing the strategy by mid-August.

GSRO will use the following criteria to determine which agency requests are a near-term priority to implement the salmon strategy:

- Identified as a specific salmon strategy action
- Urgent in this coming biennium to advance salmon recovery
- Aligned with a known tribal priority
- Aligned with the federally approved salmon recovery plan

Submittal to OFM

Please confirm which budget requests have been determined to implement the strategy with the agency subcabinet lead before submitting to OFM. These requirements apply to operating, capital, and transportation budget requests. Agencies are encouraged to understand and ensure congruity with Tribal priorities for salmon recovery budget and policy requests.

Operating budget

- In the RecSum text include the statement, "Related to implementing the Governor's Salmon Strategy."
- In the "Other collateral connections", under the "Intergovernmental" subsection, include an explanation of how the budget request relates to a salmon strategy action, is urgent in the coming biennium to advance salmon recovery, is aligned with a federally approved salmon recovery plan, and/or advances a known tribal priority.

Transportation budget

- In the Program RecSum text, include the statement for any requests with one or more projects identified as supporting the salmon strategy, "Related to implementing the Governor's Salmon Strategy."
- Include an attachment for the decision package that identifies all the Program(s) strategy-related projects with the following information:
 - » Project Number, Title, & Scope
 - » An explanation of how the budget request relates to a salmon strategy action, is urgent in the coming biennium to advance salmon recovery, is aligned with a federally approved salmon recovery plan, and/or advances a known tribal priority.

Capital budget

As identified in part 2, capital budget instructions, Chapters 2.3 and 3.3.3

- In the agency summary, include the statement, "Related to implementing the Governor's Salmon Strategy."
- In the "Project Description", in addition to answering the identified CBS questions, include an explanation of how the budget request relates to a salmon strategy action, is urgent in the coming biennium to advance salmon recovery, is aligned with a federally approved salmon recovery plan, and/or advances a known tribal priority.

The GSRO will provide a summary of all Governor's salmon strategy budget requests in the final work plan submitted to OFM by October 31, 2024.

<u>Katie Knight Pruit</u>, Salmon Recovery Coordinator, GSRO, 360-764-9617 <u>Matthew Hunter</u>, Budget Assistant to the Governor (operating), OFM, 360-529-7078 <u>Shelly Willhoite</u>, Budget Assistant to the Governor (capital), OFM, 360-890-2386

Governor's Salmon Strategy update and Puget Sound Action Agenda connection It is appropriate for budget requests to be associated with both the Puget Sound Action Agenda and the Governor's Salmon Strategy. Agencies are encouraged to ensure there is internal consistency with the Action Agenda on salmon recovery budget and policy requests in the Puget Sound.

HIGHER EDUCATION

This higher education chapter expands upon the Office of Financial Management's (OFM) 2025–27 biennial operating budget instructions.

CONTENTS

Recommendation summary:

- Salary, pension, and insurance reports (A forms)
- Other budget reports
- Tuition waivers, financial aid, and student debt (B forms)
- Maintenance and operations for new buildings coming online in 2025-27 (C-form)
- Tuition and enrollment change model (TECM) data

Key tasks and deadlines:

- ✓ Submit an electronic copy of the higher education budget forms template with your operating budget submittal in **September 2024**. This includes attachments A through C.
- ✓ For operating budget/higher education form deadlines, see Chapter 1.
- ✓ Review the updated facilities requirements in Chapter 9 of the budget instructions and submit the completed <u>Facility Cost</u> <u>Template</u> with your operating budget submittal in **September** 2024.
- ✓ Submit electronic copies of each negotiated collective bargaining agreement between the institution and each bargaining unit by October 1, 2024.
- ✓ Submit college in the high school course enrollment data to OFM and legislative fiscal staff by **October 15, 2024**.
- ✓ Complete the tuition and enrollment change model (TECM) template and email it to Kevin Feltus by October 16, 2024.

OFM and the Legislature need this additional information to:

- 1. Understand the level of undergraduate student indebtedness at graduation and how each campus uses financial aid and tuition waivers.
- 2. Update the TECM, which is used to estimate: (a) the financial impact of any 2025–27 tuition changes, and (b) the extent to which tuition revenues will offset instructional costs for new enrollments.
- 3. Assist the collective bargaining process by helping OFM certify the financial feasibility of agreements reached with bargaining units and to better understand changes in faculty salaries.
- 4. Provide clear guidance regarding requests for maintenance and operations (M&O) funding.
- 5. Update our information on nonappropriated and local accounts (145, 148, 149, etc.) and ensure accurate expenditure levels for these accounts in the budget system.

Recommendation summary

When completing the recommendation summary (RecSum) view of your budget, please submit detail for each institution and each campus showing all budgeted funds (see list below).

Budgeted accounts

001	General Fund	443	Data Processing Account
08A	Education Legacy Trust Account	489	Pension Funding Stabilization Account
120	Administrative Contingency Account	505	University of Washington – University
143	Federal Appropriations Account		Hospital Account
145	Grants and Contracts Account	608	Accident Account
148	Dedicated Local Account	609	Medical Aid Account
149	Operating Fees Account	788	Advanced College Tuition Payment
			Program Account

Salary, pension, and insurance reports (A forms)

Attachment A-1 (locally authorized salary increases). Section 601 of the biennial appropriations acts requires that all locally funded salary increases on or after July 1, 2019, greater than the state-supported increases authorized by those acts be excluded from the compensation base used for calculation of future state-supported salary increases. Unfortunately, the compensation impact model (CIM) design and instructions do not readily accommodate compliance with this statutory requirement.

Please identify the value of such increases on Attachment A-1. On the <u>form</u>, show only (a) the estimated locally authorized incremental cost that (b) was reported as a General Fund-State or tuition-funded cost on your institution's most recent CIM submission.

You can find the higher education budget form template with attachments A through C on OFM's forms webpage.

Attachment A-2a and Attachment A-2b (non-faculty and classified CBA summaries)

Collective bargaining agreements – classified employees. For any collective bargaining agreement not negotiated by the OFM Labor Relations Unit, OFM must certify that the cost is financially feasible for the state. To provide this certification, OFM needs the following from the institution:

- 1. A copy of the agreement reached between the institution and each bargaining unit, in electronic format, by **October 1, 2024.** Email to <u>Marcus Ehrlander</u> and <u>Ramona Nabors.</u>
- 2. Each negotiated bargaining agreement as a separate decision package with a brief statement showing the various components of the agreement and the cost estimate for each component.
 - a. Label recommendation summary titles with the name of the bargaining unit.
 - b. Show four years of costs for the agreements that will be in effect during the 2025-27 biennium.
 - c. Include contact information for a person who can discuss these calculations with OFM.
- 3. The cost of each individual component of each agreement shown separately by fund and fiscal year based on actuals. See Attachment A-2b (classified CBA summary) for an electronic template.
- 4. Provide a crosswalk from the higher education job classification to the State Human Resources (State HR) list of approved job classes, if the bargaining unit contains any job classes that do not appear on the State HR list of approved classes. Provide crosswalks in an Excel spreadsheet or delimited text file. Job class code 99999999 and others used exclusively for exempt employees are exceptions to the crosswalk requirement.

See State HR's job classes and salaries webpage for a list of job classes.

5. Complete Attachments A-2a (non-faculty exempt CBA template) and Attachment A-2b (classified CBA summary) for each agreement.

For other types of compensation changes or for additional information, please contact Marcus Ehrlander.

Attachment A-3 (faculty collective bargaining summary)

Collective bargaining agreements – faculty. To better understand how faculty salaries have changed in recent years, OFM and the Legislature need information on collective bargaining agreements that institutions have negotiated with faculty (if applicable).

For each negotiated agreement currently in effect — or that has been negotiated but has not yet taken effect — provide a completed A-3 worksheet and cost information for each individual component of the agreement.

To put these contracts in context, we also require cost information for the **previous** faculty contract. Thus, provide salary base, fund source and component cost summaries on the A-3 worksheet.

Provide a copy of each agreement reached between the institution and each bargaining unit, in electronic format, for all agreements in place between fiscal year 2020 and fiscal year 2023, where applicable.

Attachment A-4 (student collective bargaining summary)

Collective bargaining agreements – student. To evaluate recent expansions in student bargaining, a new A-4 worksheet has been added. Please provide a cost breakdown for each component of agreements currently effective or awaiting implementation. Additionally, include cost summaries from the previous student contract using the A-4 worksheet where applicable.

Other budget reports

Local fund summaries. For Account 148, report each revenue source separately.

Fund balance management. Provide a narrative summary of the historic management and uses of accounts 148 and 149, including an explanation of any reserve or working capital policies that govern fund balances in these accounts. If your institution does not have a reserve or working capital policy, explain why.

Tuition waivers, financial aid, and student debt (B forms)

Tuition waivers and student debt

1. On Attachment B-1 (state-supported waivers), provide actual headcount recipients and operating fee (Account 149-6) dollars waived by primary waiver purpose, RCW citation where applicable, level of study (graduate/undergraduate) and residency status. For the most part, state-supported waivers are outlined in RCW 28B.15.910(1), (2) and (4). Waiver recipients often qualify for waivers for multiple reasons; for example, the surviving child of a veteran may also have financial need and be an outstanding student. In such cases, count the recipient and the dollars waived just once.

- 2. On **Attachment B-2 (nonstate-supported waivers),** provide the same information, as described above. Nonstate supported waivers are described in RCW <u>28B.15.915</u> and <u>28B.15.910</u>(3).
- 3. On Attachment B-3 (financial aid from nonstate sources), provide actual headcount recipients and grants and loans disbursed from federal and private financial aid sources packaged for state-supported students by your institution's financial aid office.
- 4. On **Attachment B-4 (student loan debt),** report cumulative student loan debt at graduation for undergraduates receiving baccalaureate degrees in the 2022-23 and 2023-24 academic years.

Include an electronic copy of forms B-1 and B-2 with your TECM data submission to Kevin Feltus at LEAP.

Maintenance and operations for new buildings coming online in 2025-27 (C-form)

- 1. Provide the information requested on Attachment C separately for maintenance level (ML) and policy level (PL) requests, if any.
 - a. At ML, institutions may propose state support for operations and maintenance costs associated with facilities coming online in 2025–27 that were constructed or expanded with direct financial support from the state capital budget.
 - b. At PL, institutions may request state support for instructional or research facilities that were constructed with non-state funds, particularly those for which prior authorization has been provided in a previous capital or operating budget.

Include the state capital project number assigned to each facility for which funding is requested.

- 2. At the bottom of Attachment C, show the proposed cost per square foot by component (utilities, maintenance, custodial and grounds, and facilities support) and explain the basis for that estimate.
- 3. If facility square footage or intended use differs measurably from amounts identified on the capital project request report (CBS002), include a complete explanation for the variance in your decision package and a justification for why any amounts higher than identified on the capital project request report should be supported.
- 4. If funding is being requested for a facility that is replacing older space, net out the M&O cost of the facility being replaced. At the top of Attachment C, show the total gross square feet that are being replaced, calculate the estimated total cost of maintaining and operating that space at your institution's actual average fiscal year 2024 average M&O cost per square foot and deduct that cost from the calculated M&O cost of the new replacement space.
- 5. If funding is being requested for a renovated facility, explain why M&O of the renovated facility is expected to be more expensive than the old.

Tuition and enrollment change model (TECM) data

Data for updating the TECM. TECM data should include 2023-24 student data and an annualized average for the 2024-25 academic year based on 10th day enrollment.

- 1. Complete the TECM template, available on OFM's budget forms webpage; and
- 2. Send an electronic copy of the TECM, B-1 and B-2 forms to Kevin Feltus at LEAP by October 16, 2024.

Enrollment information. Include all students enrolled in state-supported courses, including students who are enrolled under non-state-supported waivers. For the tuition model, state-supported means courses for which operating fee revenue is deposited into Account 149.

Include the following information in your submittal:

- Actual 2023–24 academic year headcount distribution for students enrolled in courses for which operating fee revenue was deposited in Account 149. List this information by credit hour, campus, student category, residency status (resident vs. nonresident) and term. Reference the data template for more detail.
- Annualized average 2024-25 academic year headcount distributions based on 10th day enrollment reporting for students enrolled in courses for which operating fee revenue was deposited into Account 149. List this information by credit hour, campus, student category and residency status and term. Reference the data template for more detail. "Annualized average" means fall, winter and spring terms, but not summer.

Revenue information. Include the following information in your submittal:

- Gross actual Account 149 revenue collections for the 2023-24 academic year. Provide information by campus and student type. In this case, there are only two student types-resident undergraduate and all other students.
- Net operating fees. These are fees deposited into Account 149 *after* waivers and the diversion of tuition collections into the institutional aid fund and *before* adding interest earnings and making bond payment transfers.
- Total operating fee waived for the 2023-24 academic year. Use OFM budget forms B-1 and B-2. Data should be at the student-category level for both resident and nonresident students. Use the same student categories as used to report enrollment information.
- Cost per credit hour for the 2023-24 and 2024-25 academic years. List operating, building, and service and activity fees separately. Reference the data template for more detail. Data should be at the student-category level for both resident and nonresident students. Use the same student categories as used to report enrollment information.

College in the High School (CIHS) Enrollment Data Data to determine state appropriations

In accordance with Chapter 314, 2023 Laws, institutions of higher education should submit course administration data to OFM and legislative fiscal staff by **October 15, 2024**. Institutions should utilize the CIHS enrollment data <u>template</u>, available on OFM's budget forms <u>webpage</u>, to format these data.

Chapter 16

TRANSPORTATION

Information included in these instructions

Introduction

- Transportation budget instructions
- Transportation goals

Agency budget submittal requirements

- Washington State Patrol
- County Road Administration Board
- Transportation Improvement Board
- Freight Mobility Strategic Investment Board
- Financial plan
- Backlog reduction plan
- WSDOT
- Summary of "Section 601" changes (OFM-approved cost changes)
- Nickel, TPA, and Connecting Washington status reports
- Capital facilities
- Mega projects
- Ferry Capital Program (W)

Introduction

Transportation budget instructions. This document is intended to supplement budget instructions for transportation agencies. Use it in conjunction with the Office of Financial Management's (OFM) operating and capital budget instructions. Direct any questions on what is required for your agency's budget submittal to your transportation budget advisor.

Transportation goals. Transportation agencies should develop their budgets within the context of the six goals adopted by the Legislature and codified in RCW <u>47.04.280</u>:

- Preservation: To maintain, preserve and extend the life and utility of prior investments in transportation systems and services.
- Safety: To provide for and improve the safety and security of transportation customers and the transportation system.
- Stewardship: To continuously improve the quality, effectiveness, and efficiency of the transportation system.
- Mobility: To improve the predictable movement of goods and people throughout the state, including congestion relief and improved freight mobility.
- Economic vitality: To promote and develop transportation systems that stimulate, support, and enhance the movement of people and goods to ensure a prosperous economy.
- Environment: To enhance Washington's quality of life through transportation investments that promote energy conservation, enhance healthy communities, and protect the environment.

In a summary document, identify:

- 1. The initiatives and investments in the base budget or proposed requests that tie to one or more of these goal areas; and
- 2. The specific and targeted outcomes that are expected.

Agency budget submittal requirements

Washington State Patrol. Narrative summaries of:

- Update on recruitment and retention issues, including projected retirements for the 2025-27 biennium.
- Academy class schedule proposed for the 2025-27 biennium.
- Vehicle and aviation fleet life-cycle analysis and replacement plan.

County Road Administration Board. Supporting statistical information, including status of rural roads, rural bridges, and all-weather road programs. A table detailing grant awards for the current biennium and anticipated new awards for the 2025-27 biennium for the following programs:

- Rural Arterial Program (RAP)
- County Arterial Preservation Program (CAPP)
- County Ferry Capital Improvement Program (CFCIP)

Transportation Improvement Board. Supporting statistical information, including status of sidewalks, urban arterials, and small city arterial programs. A table detailing grant awards for the current biennium and anticipated new awards for the 2025-27 biennium for the following programs:

- Small City Arterial Program (SCAP)
- Small City Sidewalk Program (SCSP)
- Small City Preservation Program (SCPP)
- Urban Arterial Program (UAP)
- Urban Sidewalk Program (SP)
- Arterial Preservation Program (APP)

Freight Mobility Strategic Investment Board. A LEAP list of awarded and anticipated projects for 2025-27 and three subsequent biennia for the Freight Mobility Program.

Financial plan

Transportation agencies designated as fund administrators should submit to OFM a four-year financial plan for all funds they administer that covers the current (2023-25) and ensuing (2025-27) biennia. Agencies should include documentation on assumptions made in the plan, contractually obligated increases, inflation, and bond interest rates, etc.

Backlog reduction plan

State law requires that the budget include a strategic plan for reducing the backlog of maintenance and repair projects. See RCW <u>43.88.030</u> and references in the capital budget instructions.

Washington State Department of Transportation (WSDOT)

Grant programs. The following grant programs within WSDOT must submit a table detailing reappropriations and new awards. Information will include project title, lead agency, total project cost, grant request, biennium awarded and catalog of federal domestic assistance number where applicable.

- Program F Aviation Grants
 - » Preservation
- Program V Public Transportation Grants
 - » Rural Mobility Grants
 - » Special Needs Grants
 - » Vanpool Investment Program
 - » Regional Mobility Grant Program
 - » Transit Project Grants
- Program Y Rail Grants
 - » Freight Rail Assistance Program
 - » Freight Rail Investment Bank Loans
- Program Z Local Programs Grants
 - » Safe Routes to School Grants
 - » Pedestrian and Bicycle Safety Grants
 - » Surface Transportation Program Enhancement Grants
 - » National Highway Freight Program Grants

Operating programs

Ferry Operating Program (X). WSDOT must include the following ferry-specific information to support its operating budget request:

- 1. Information that supports the need for maintaining, expanding, or reducing service. Vehicle and passenger ridership forecast data should also be included.
- 2. WSDOT is required to set level-of-service standards on ferry routes in consultation with local governments. Submit level-of-service information with the budget request.
- 3. Fuel price changes are a maintenance level (ML) decision package (DP) item. Identify any change to the estimated number of gallons separately in a DP. Document diesel and biodiesel assumptions.

Capital programs

Transportation Executive Information System (TEIS) and required project information. RCW 47.05.030 requires the submittal of a 10-year investment plan. Capital transportation projects are included in the following WSDOT programs:

- Program D Capital Facilities
- Program I Improvements
- Program P Preservation
- Program Q Traffic Operations
- Program V Public Transportation
- Program W Washington State Ferries
- Program Y Rail
- Program Z Local Programs

Unless specifically required, enter transportation capital information into TEIS at the Budget Identification Number (BIN) level of detail in a manner consistent with the last legislatively enacted project list. Project list transmittals must comply with the TEIS data sharing agreement.

To the extent possible, WSDOT will include a narrative that explains why projects proceeded slower or faster than was anticipated in the last enacted budget. Additionally, WSDOT will submit written narratives to explain why projects had overruns or underruns that exceed \$500,000, or 10 percent, when compared to the last legislatively enacted project list.

To the extent possible for projects that have reappropriations WSDOT will include a narrative that explains reasons for the reappropriation. Capital projects will be submitted at the policy level.

WSDOT will identify in a separate document any new projects added to the project list or existing projects on the list that has been cancelled with a description of why they were added or canceled.

Identify contingency costs and risk reserves in a separately submitted spreadsheet for projects greater than \$5 million and provide an explanation of the allocation process. For each project, you must identify the initial risk reserve and remaining risk reserve.

WSDOT must submit one project list for both the second supplemental request in the 2023–25 biennium and the 2025–27 base budget request. The project list will show expenditures for 2023–25, 2025–27, 2027–29, 2029–31, 2031-33, 2033-35, 2035-37, 2037-39, 2039-2041 and "future."

Agencies will increase the cost assumed in future biennia by an appropriate inflation factor. The agency submitting the capital project list will provide a narrative document with its budget submittal that details the inflation factor used and the assumptions used to determine the factor. WSDOT must separately itemize all requests for the construction of new buildings in its proposed TEIS project list and not include buildings as part of larger transportation projects.

WSDOT must provide a narrative and explanation for any change in administrative support or overhead cost (sub-programs I5, P4, W1 and W2), including new or unusual items. Inflate outer years, projected costs consistent with agreed upon financial planning processes.

WSDOT must provide a summary of consultant usage in all operating and capital programs in 2023-25 and projected usage for 2025–27.

WSDOT must provide a report on Motor Vehicle Account – State and Motor Vehicle Account – Federal appropriation authority transferred between programs I and P in the prior fiscal year (Laws of 2024, Chapter 310, Sec. 304 (3) and Sec. 305 (3)).

WSDOT and the Freight Mobility Strategic Investment Board must provide a list of specific truck parking solutions. The list may also include additional funding recommendations beyond this amount for more immediate expansion of truck parking capacity, as well as for long-term expansion of truck parking capacity. (Laws of 2024, Chapter 310, Sec. 304 (32)).

Summary of "Section 601" changes (OFM-approved cost changes). As required by Chapter 472, Laws of 2023, WSDOT will include a summary detailing all transfers made pursuant to Section 601, during the prior biennium, including any effects to the total project budgets and schedules by:

- Fund
- Phase in which the project increase occurred
- Region

Summary of "Section 607" Project scope changes. As required by Chapter 472, Laws of 2023, WSDOT must provide a summary of all approved scope change requests from the preceding year. The report should include a comprehensive comparison of the project scope before and after the requested changes.

Nickel, TPA, and Connecting Washington status reports. WSDOT will provide an update with each budget submittal that compares the original project cost estimates in the 2003, 2005 and 2015 transportation lists to the completed costs of the project (or the most recent legislatively approved budget and total project costs for projects not yet completed).

Capital facilities. As required by Chapter 219, Laws of 2020, WSDOT must itemize all requests for the construction of new buildings in a TEIS project list. Requests for any new building facility must adhere to OFM's capital budget <u>instructions</u> including the submittal of the C-100 cost estimate.

Mega projects. For each mega-project active in the upcoming biennium, WSDOT will submit a funding plan summary that includes the original project cost estimate and the current project cost estimate; the work completed to date; the work that will be completed in the ensuing biennium; and planned expenditures for the outer biennia. WSDOT will also submit a list of BINs that make up the mega-project's current project cost estimate. Subprojects and their subtotals must also be included for each mega-project.

Governor's Salmon Strategy. If this request is related to implementing the Governor's Salmon Strategy, see <u>Chapter 14</u> of the operating budget instructions for additional instructions.

Ferry Capital Program (W). WSDOT must include the following ferry-specific information to support its capital budget request:

- 1. WSDOT must submit the vessel rebuild and replacement plan developed and maintained in accordance with RCW 47.60.377. The plan must include a summary of the proposed vessel deployment plan with the budget that includes a table showing vessel deployments by biennium, route number and class of vessel for the entire planning period (e.g., the "Lego chart").
- 2. Project list requirements:
 - a. Submit terminal projects under the W1 Subprogram with the same detail shown on the LCCMReport.
 - b. Submit vessel projects under the W2 Subprogram at the BIN level and supplement with a detailed PIN list describing the specific scope of work to be performed in a current biennium as it ties to the specific budget submittal.

Definitions

Capital project. A capital project is a project to construct new infrastructure or significant long-term renewal or improvements to existing infrastructure. A capital project usually has a useful life of at least five years and typically requires the involvement of an architect or engineer. Grants made by the state to fund capital projects for other entities are often included in a capital program. Studies for the benefit of capital projects or programs may also be included in a capital program.

Preservation project. A preservation project is defined as one that maintains, preserves, and extends the life of existing state facilities and assets, and does not significantly change the use of a facility or asset. Preservation projects generally have little effect on future operating programs and budgets, except for reductions in the agency's maintenance costs and the deferred maintenance backlog. (RCW 47.60.005)

Improvement project. An improvement project is defined as one that primarily achieves a program goal, such as changing or improving the characteristics of an existing asset to meet new program requirements or creating a new asset through construction, lease and/or purchase. (RCW 47.60.005)

This category is less concerned with life extension of an asset and includes projects ranging from building new assets to significant renovation of existing assets. Improvement projects may also improve conditions, accommodate changes in service or clientele, or maintain or increase federal reimbursement.

Improvement projects must be tied to the statewide goal areas and strategies, organizational and program goals, and objectives and activities:

- Certain types of capital spending that cannot be categorized as preservation are categorized as improvements. This includes projects for utilities or other systems not replaced on a standard life cycle, assets not yet built and other non-preservation items. (RCW 47.60.005 and RCW 47.60.345.
- Additionally, each improvement project includes an allocation of system-wide and administrative capital program costs that are separately identifiable from direct project costs. (RCW 47.60.335)
- Finally, if a project meets both the improvement and preservation definitions, it is classified as an improvement project. (RCW <u>47.60.005</u>).

State law provides a definition of ferry improvements in RCW 47.60.005, RCW 47.60.335, RCW 47.60.345 and RCW 47.60.355.

STRATEGIC PLAN GUIDELINES

Why prepare a strategic plan?

Strategic planning is crucial for budget decisions. The Legislature has a stated policy that each agency's budget recommendations must be directly linked to the agency's mission, programs, goals, and objectives (RCW 43.88.090(5)). The strategic plan should link an agency's budget request to specific efforts to achieve statewide goals. An agency budget proposal that is not aligned with its strategic plan may be difficult to justify and less likely to fare well with budget analysts and decision makers.

OFM expects agency budget requests to be anchored to its strategic plan, offering a clear "line of sight" that allows a reader to easily understand:

- The agency's mission, its highest priority activities or programs, and its key customers.
- The operating environment and organizational factors facing the agency.
- What statewide results, outcomes, and goals the agency must achieve to carry out its mission.
- Measurable objectives the agency has established to move toward the goals.
- How the agency will measure progress toward those goals.
- Strategies the agency intends to pursue to achieve stated objectives.
- Additional resources the agency may need to successfully carry out its strategies.

Strategic plans are a communication tool. While the primary purpose of the strategic plan is to guide the agency's management activities, it's also a means to communicate with people inside and outside the agency. Within an agency, a strategic plan can give employees a sense of shared purpose and motivation by clearly articulating agency values and goals. Employees will know how their work contributes to success. Strategic plan objectives can be aligned with employee performance and development, one of the key factors in successful performance management.

Decision makers, budget and policy analysts, auditors, stakeholder groups, and the public read strategic plans to learn about an agency's purpose and work activities, its opportunities and challenges, strategic direction, and how it measures success. If your strategic plan is clear and complete, you may be able to avoid preparing duplicate information for your audiences.

It's the law. RCW <u>43.88.090</u> directs each state agency to define its mission and establish measurable goals to achieve desirable results for customers, and to develop clear strategies and timelines for achieving these goals.

Agencies must establish objectives for each major activity in its budget. Objectives must be expressed in measurable form, address the statutory purpose of a program or activity, and focus on data that measures whether the agency is achieving or making progress toward statewide priorities.

OFM is required to provide professional and technical assistance to assist state agencies in developing their strategic plans. These guidelines are one aspect of this technical assistance. Further information is available on the Results Washington website.

What is strategic planning?

Strategic planning is a process to determine what an agency wants to accomplish over a given period and how to do that. Effective organizations regularly take time to ask and answer a few critical questions:

- What do we do and for whom?
- What are our main products and services?
- Who are the customers of those products and services?
- Where are we today?
- Where do we want to be in the future?
- How do we close the gap?
- How will we know if we are succeeding?

A process to answer these questions is the essence of strategic planning. Strategic planning in the **public sector** answers these additional questions:

- What is the desired social outcome, or "public good," we want to achieve? (Goals)
- How do we expect to contribute to, or influence, the outcome? (Strategies)
- What resources will we need to implement these strategies?

Because public sector organizations are subject to several outside influences beyond their control, this process is to be repeated to evaluate the effectiveness of strategies. (Reference: Schacter, 2007.) While the strategic plan document has certain uses (documenting decisions and as a communication tool, for example), the most valuable part of the agency's plan is the periodic process of confirming goals, assessing progress toward an outcome, evaluating what is effective and what is not, and adjusting strategies to improve performance.

Strategic plan should focus on state's priority goals



Today's complex challenges often require expertise and collaboration from multiple state agencies. Therefore, the strategic plan must consider how your agency can best achieve its mission **and** contribute to accomplishing important statewide outcomes with other agency partners. For a complete list of Governor Inslee's priorities, see <u>Governor's Goals</u>.

Your strategic plan should clearly communicate how your agency plans to contribute to the Governor's statewide priorities and how your agency will help to achieve results and desired outcomes. All agency budget activities may not be an explicit component of your strategic plan, but all activities are assigned to one of five statewide goal areas and evaluated (by the Governor's Results Washington team) on how they contribute to desired outcomes. These evaluations are based on goal attainment and performance measures in OFM's Results through Performance Management (RPM) system. Many agencies find it useful to develop and report a common set of measures to both track progress on meeting the goals in their strategic plans, and for performance reporting to Results Washington and OFM.

Strategic planning best practices. A good strategic planning process will:

- Identify an agency's mission, core business processes, primary customers, and stakeholders.
- Articulate an agency's vision and values.
- Focus on a limited number of key priorities and outcomes.
- Set clear goals and measurable objectives for priority outcomes.
- Analyze external forces that influence the ability to achieve the mission.
- Assess internal capacity to deliver services and manage effectively.
- Develop strategies that will achieve objectives.
- Establish performance measures and targets to determine if strategies are successful at meeting objectives.
- Implement the plan through resource and staffing decisions and operational plans.
- Regularly monitor progress.
- Involve leaders, managers, employees, customers, and stakeholders throughout the process as appropriate.

There is no perfect way, or "cookbook" approach, to prepare a strategic plan. Because agencies face different circumstances, you may carry out your planning process in different ways.

Are there required components of the strategic plan? OFM does not require plans to contain specific elements, refer to RCW 43.88.090(2-4) for the statutory requirements. Each specific element in your plan should include a list of statutes that authorize the establishment and operation of each agency program and that tie that program to the agency's mission, programs, goals, and objectives.

Good plans show evidence that you have engaged in the process described above. They contain components that **describe** your agency's mission, major business processes, and assessment of external factors and internal capacity. Good plans also convey statewide outcomes, goals, and objectives to be achieved, strategies to accomplish them, and performance measures to track and gage progress.

Is a specific format required? No specific format is required, but a table of contents helps readers locate various elements. Your strategic plan will only benefit readers if they understand it. Organize information so things are easy to find. Keep it brief and clear, avoid jargon and define acronyms. Write using plain talk principles.

Strategic plans benefit by focusing on a few priority areas. A plan that lists every possible thing that every unit would like to accomplish is unlikely to be implemented successfully. If you choose to include all divisions in the planning process, we suggest that you include an executive summary in the final plan.

Some useful plans may be as brief as one to four pages, although they may rest on a foundation of more detailed analyses (that can be referenced in the plan itself.)

Who should be involved in the planning process? The strategic planning team should include representatives from major divisions who have a role in carrying out the plan. For instance, if a strategy requires additional resources to achieve an objective, budget staff should be part of the team. Asking customers and stakeholders for input on the plan is a best performance management practice. After all, an agency's programs should exist to serve specific customers, and gathering data about performance from customers should provide valuable and important data for planning.

It is critical for senior leaders to own the plan and process – goals should come from the top. They may not be involved in the day-to-day process but should be involved early on in frank conversations about objectives. Front-line staff should be involved in the planning process if the agency relies on them to successfully implement a strategy, or if it wants to align parts of the plan with employee performance evaluations. Managers should be included in the process if an agency wants to get widespread "buy-in" for its plan, so they are thoroughly familiar with what the plan includes.

Where do we start? If you have already applied for a Washington State Quality Award (WSQA), you may want to use the organizational profile and human resource focus sections as a beginning point. Asking customers and stakeholders for feedback is a useful first step. Another good place to begin is by reviewing your last strategic plan and answering these questions:

- Are the mission and business processes still relevant?
- Is there a clear relationship between the goals and statewide results or outcomes then and where we are now?
- What do we want to increase, decrease, or maintain and by how much? Did we already meet those targets?
- What process element did we focus on to make changes? Do we have a hypothesis about why it did or didn't work?
- What does that mean for strategies we should now pursue to achieve current performance targets?

Components of a strategic plan

A good strategic plan will include many of the following components or elements, but not every plan needs to contain all of them.

Mission statement. An agency's mission statement describes its reason for existence in general terms that capture its unique purpose and functions. It typically describes the organization, what it does, why it does it, and for whom. Mission example: The Department of Healthy Behaviors works to improve the health of Washingtonians by promoting actions that individuals can take to improve their health.

Vision statement. The vision statement is a brief, forceful statement describing the organization at its most effective, or as it will be when it achieves its desired goals and outcomes. Examples:

- Great people, great service, excellence every time.
- The department is recognized as a progressive, innovative leader as we promote economic vitality, safeguard the environment, provide world-class customer service, and embrace change.

Values. Values are a statement of the agency's beliefs and behaviors. The strategic plan's value statement can help establish a reference for employees to carry out their work. Examples:

- All staff are guided by the following values: honesty, respect, and accountability.
- Our core values are service, integrity, teamwork, and innovation.

Assessment of external challenges and opportunities. A good strategic plan will describe important external factors that affect the agency's ability to achieve goals and performance targets. In their analyses, agencies should consider changes in these factors and how they may also affect partners upon whom the agency heavily depends.

- The economy
- Client populations
- Client demographics
- Client/citizen needs, preferences, or expectations
- The way customers expect services to be delivered
- Related markets or industries
- The expectations of suppliers and partners
- The law or regulatory environment
- The costs of doing business
- The natural environment

Assessment of internal capacity and financial health. The strategic planning process also provides a good opportunity for an agency to take stock of its strengths and weaknesses, and to examine internal agency factors that can impact its ability to accomplish the mission, goals, and objectives. For example:

- What are key workforce issues that affect agency performance?
- What workforce issues must be addressed to achieve business goals?
- Do you see a need or opportunity for changes in service delivery methods?
- Will your strategies require an increase in staff and a need for more space? Will they require changes in the type of space? Are there pressing facility maintenance and operations needs or requirements?
- What technology investments will be necessary (and in what timeframe) to achieve goals?
- Are there trends in revenue sources, fund balance changes, or cost pressures that may affect your financial sustainability?

A common technique that combines internal and external assessment is a "SWOT (Strengths, Weaknesses, Opportunities, Threats) analysis. Under SWOT analysis, an agency explicitly identifies internal factors (strengths and weaknesses) and external factors (opportunities and threats) that may impact its ability to achieve results. Use this analysis to develop strategies that capitalize on positive factors (strengths and opportunities) and mitigate adverse factors (weaknesses, risks, and threats.)

Performance analysis. The strategic plan tells the story of how the agency intends to bridge the distance between where it is today and where it would like to be in the future. Performance analysis describes the nature of those gaps. Consider these questions:

- If actual performance is different than expected at this point, why?
- What is the agency learning from its internal Results Washington forums process?
- How do performance results compare to those of other similar organizations, or to recognized industry standards, and why?
- Which performance gaps are most important to close?
- How will the agency try to close these performance gaps?

Goals. Goals are broad, high-level, and issue-oriented statements of outcomes that an agency will strive to achieve. They should fit well with the mission statement and values, and answer the question, "What must we do to accomplish our mission or achieve a result?" Examples:

- Reduce tobacco use among adults, pregnant women, and children.
- Protect public health by ensuring safe food supply.

Objectives. Objectives break goals down into smaller, more specific pieces. They describe measurable results an agency expects to accomplish within a given period. A good objective statement will provide an operational way to know if your strategies are successfully moving toward your targeted goal. Try to start each objective sentence with one of these words: increase, decrease or maintain. Examples:

- Decrease the proportion of cigarette smoking among 10th grade adolescents by 10 percent.
- Increase the proportion of food processors that comply with public health standards to 95 percent.

Strategies. Strategies are methods to achieve an objective. While goals and objectives state what the organization **wants** to achieve, strategic statements state **how** goals and objectives will be achieved. Strategies should guide the near-term work and activities that an agency undertakes to achieve specific goals and objectives. Examples:

- Produce anti-smoking messages and a media campaign targeted to teenagers.
- Inspect, test, and provide technical assistance to food storage and processing industries.

For the strategic plan, an agency should focus on the most important strategies, describing how each strategy will help to achieve both agency goals and statewide results.

Performance measures. Performance measures are numeric descriptions of an agency's work and results. They are based on data and tell a story about whether an agency or activity is achieving the desired objectives, and if progress is being made to attain policy or organizational goals.

Performance measures should be written to begin with "number of . . ." or "percentage of . . ." then describe what is being measured. Examples:

- Percentage of 10th grade students who say they have smoked within 90 days, as reported on the annual student survey.
- Percentage of food processors with a compliance rating score of 90 or more on annual inspection.

Implementing strategic plans

Preparing a strategic plan is only a first step. To paraphrase management consultant, educator, and author Peter Drucker, "plans are only promises and hopes without subsequent commitment and action." To be effective, strategic plans must be implemented through operational and action plans, work assignments and requests for resources.

Action plans and operational plans. Once high-level direction is set through the strategic plan, some agencies ask divisions or business units to prepare action or work plans. These provide concrete steps to implement the agency's selected strategies and can help management track effectiveness and success.

Capital and technology needs. The strategic planning process can identify emerging capital and technology needs for the agency. Changes in caseloads, customer expectations, agency work practices and aging facilities or systems may create profound changes in an agency's facility and technology requirements.

The narrative justification for each capital budget project request must describe how the project supports the agency's strategic plan and/or how it contributes to statewide results. OFM asks key questions in its review of agency capital budget requests, including:

- What are the most effective strategies and activities in which to invest, and how does this capital budget request support them?
- How do the proposed capital investments support the agency's mission, goals, and objectives?
- How do the investments support statewide priorities?

Information technology planning. The Technology Services Board (TSB) focuses primarily on information technology strategic vision and planning; enterprise architecture; policy and standards; and major project oversight. Members include legislators, business leaders, agency directors, and a union representative.

Workforce planning. Workforce planning is the overall process to link workforce strategies to desired business outcomes. Goals, objectives, strategies, and performance measures in the agency's business plan should highlight key workforce priorities. Valuable workforce planning information and tools are available at the State Human Resources website under workforce planning.

Enterprise risk management. Enterprise Risk Management (ERM) is the discipline and its associated processes of applying a risk evaluation to each agency goal, identifying root causes of these risks, determining – as an enterprise –what changes (i.e., risk treatments) are best to address the root causes, and then monitoring the success of the risk treatments. (See <u>risk management</u>)

Environmental Justice Implementation Plan. In 2021, the Legislature adopted The Healthy Environment for All Act (HEAL Act) (codified at RCW 70A.02) to:

- Ensure environmental reviews, funding decisions, and permitting decisions identify and address environmental health disparities in overburdened communities.
- Reduce exposure to environmental hazards on tribal lands.
- Track and measure implementation of environmental justice in state agencies.

The following state agencies are "covered agencies" that **must** implement the requirements of the HEAL Act: the departments of Ecology, Agriculture, Commerce, Health, Natural Resources, Transportation, and the Puget Sound Partnership. State agencies not specifically covered by the law may opt in to assume the requirements and obligations of the law.

<u>RCW 70A.02.040</u> requires covered agencies, by January 1, 2023, to incorporate an environmental justice implementation plan within its strategic plan. Each EJ implementation plan must include:

- Agency specific goals and actions to reduce environmental and health disparities.
- Metrics to trace and measure accomplishments of the agency goals and actions.
- Methods to incorporate equitable community engagement and participation from the public into agency practices for soliciting and receiving public comment.
- Strategies to ensure compliance with federal and state laws relating to environmental justice.
- The plan for community engagement required under RCW <u>70A.02.050</u>.

• Specific plans and timelines for incorporating environmental justice considerations into agency activities as required by the Act.

Please review RCW 70A.02.040 for more details on these requirements. In developing and updating its EJ implementation plan, each covered agency must also consider any guidance developed by the Environmental Justice Council pursuant to RCW 70A.02.110. This guidance is still under development. Please look for additional guidance from the Environmental Justice Council and the Environmental Justice Interagency workgroup.

Resources and references

Internal and external assessments

- OFM's <u>Forecasting Division</u> provides population, demographic, economic, and other trend data.
 <u>Washington trends</u> and <u>budget drivers</u> may be particularly relevant.
- Quarterly economic and revenue forecasts are available from the <u>Economic and Revenue</u> Forecast Council.
- The Caseload Forecast Council's <u>website</u> has data for K-12 enrollment, social service caseload and prison populations.
- The Washington State Human Resources website has workforce planning and data.

Strategic planning

- Baldrige Performance Excellence <u>Program</u> at the National Institute of Standards and Technology has criteria for evaluating organizational strategic planning and implementation on pp. 10-12 of the 2011-12 Criteria for Performance Excellence, (PDF).
- McNamara, Carter, MBA, PhD, Basic Description of Strategic Planning and Overview of Various Strategic Planning Models explain basic elements of, and different approaches to, strategic planning.
- Zients, Jeffrey D, Statement to United States Senate Budget Committee (PDF, Oct. 29, 2009).
 The Chief Performance Officer with the federal Office of Management and Budget (OMB) discusses five principles for successful performance management.

Performance measures and logic models. OFM's Performance Measure <u>Guide</u> contains information about how to write objectives and performance measures, and includes a section on using logic models to connect work activities to outcomes.